



DCC

INVEST IN WHAT THE WORLD NEEDS

MAY 2024

COMPANY OVERVIEW PRESENTATION

DISCLAIMER

This presentation does not constitute an invitation to underwrite, subscribe for or otherwise acquire or dispose of any shares or other securities of DCC plc (“DCC”).

This presentation contains some forward-looking statements that represent DCC’s expectations for its business, based on current expectations about future events, which by their nature involve risk and uncertainty. DCC believes that its expectations and assumptions with respect to these forward-looking statements are reasonable; however because they involve risk and uncertainty as to future circumstance, which are in many cases beyond DCC’s control, actual results or performance may differ materially from those expressed or implied by such forward-looking statements. DCC undertakes no duty to and will not necessarily update any such statements in light of new information or future events, except to the extent required by any applicable law or regulation. Recipients of this presentation are therefore cautioned that a number of important factors could cause actual results or outcomes to differ materially from those expressed in or implied by any forward-looking statements.

Any statement in this presentation which infers that transactions may be earnings accretive does not constitute a profit forecast and should not be interpreted to mean that DCC’s earnings or net assets in the first full financial year following the transactions, nor in any subsequent period, would necessarily match or be greater than those for the relevant preceding financial year.

Your attention is drawn to the risk factors referred to in the Principal Risks and Uncertainties section of DCC’s Annual Report. These risks and uncertainties do not necessarily comprise all the risk factors associated with DCC and/or any recently acquired businesses. There may be other risks which may have an adverse effect on the business, financial condition, results or future prospects of DCC. In particular, it should be borne in mind that past performance is no guide to future performance. Persons needing advice should contact an independent financial advisor.

INDEX

1 [Our Business Today](#)

2 [DCC Energy](#)

3 [DCC Healthcare](#)

4 [DCC Technology](#)

5 [The World Needs Progress for All](#)



OUR BUSINESS TODAY

DCC IS A LEADING INTERNATIONAL SALES, MARKETING AND SUPPORT SERVICES GROUP

Locations

22

countries across
4 continents

Employees

16,600

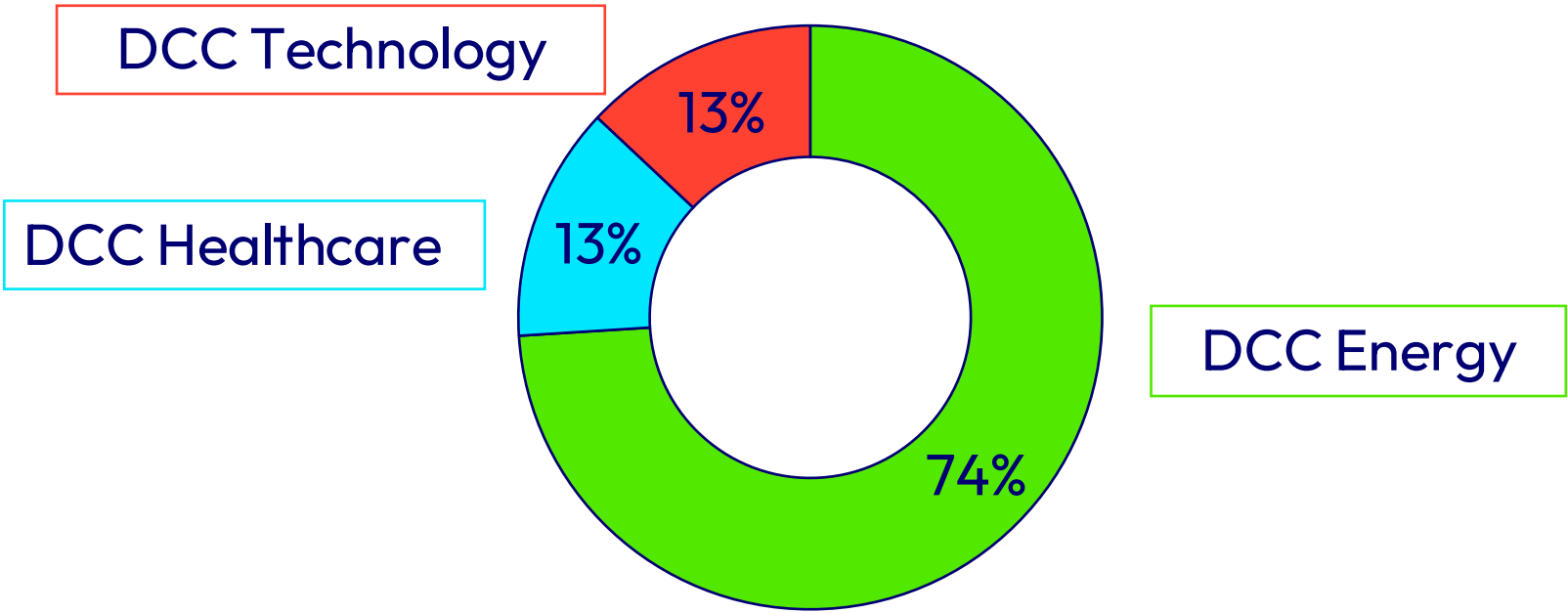
Market Cap

c.£5.7bn

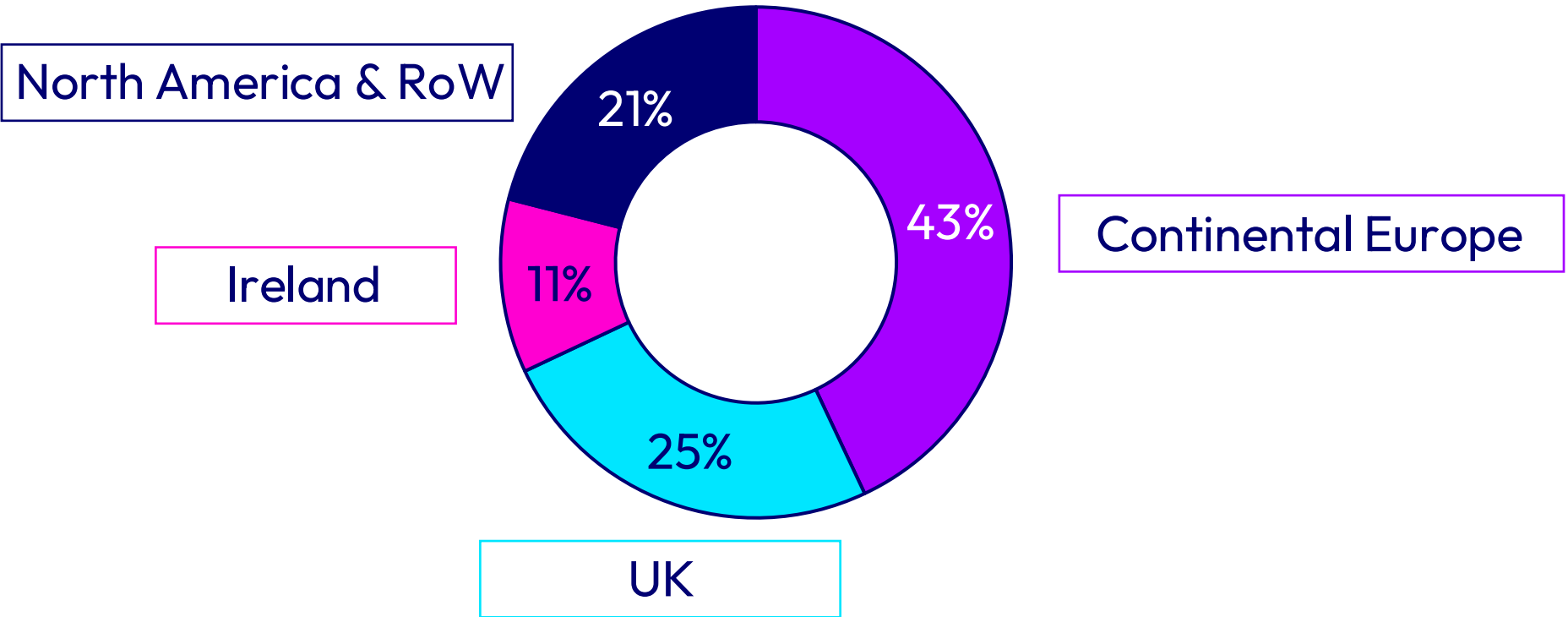
Revenue	Operating Profit	ROCE	Adjusted EPS
£19.9bn	£682.8m	14.3%	455.0p

WE PROVIDE SOLUTIONS THE WORLD NEEDS
ACROSS THREE TRANSFORMATIVE SECTORS:
ENERGY, **HEALTHCARE** AND **TECHNOLOGY**;
WHERE WE ACQUIRE, IMPROVE AND GROW
DIVERSE BUSINESSES.

Adjusted Operating Profit by Division



Adjusted Operating Profit by Geography



HIGHLIGHTS FY24

Growth, Development & Strategic Momentum

GROWTH

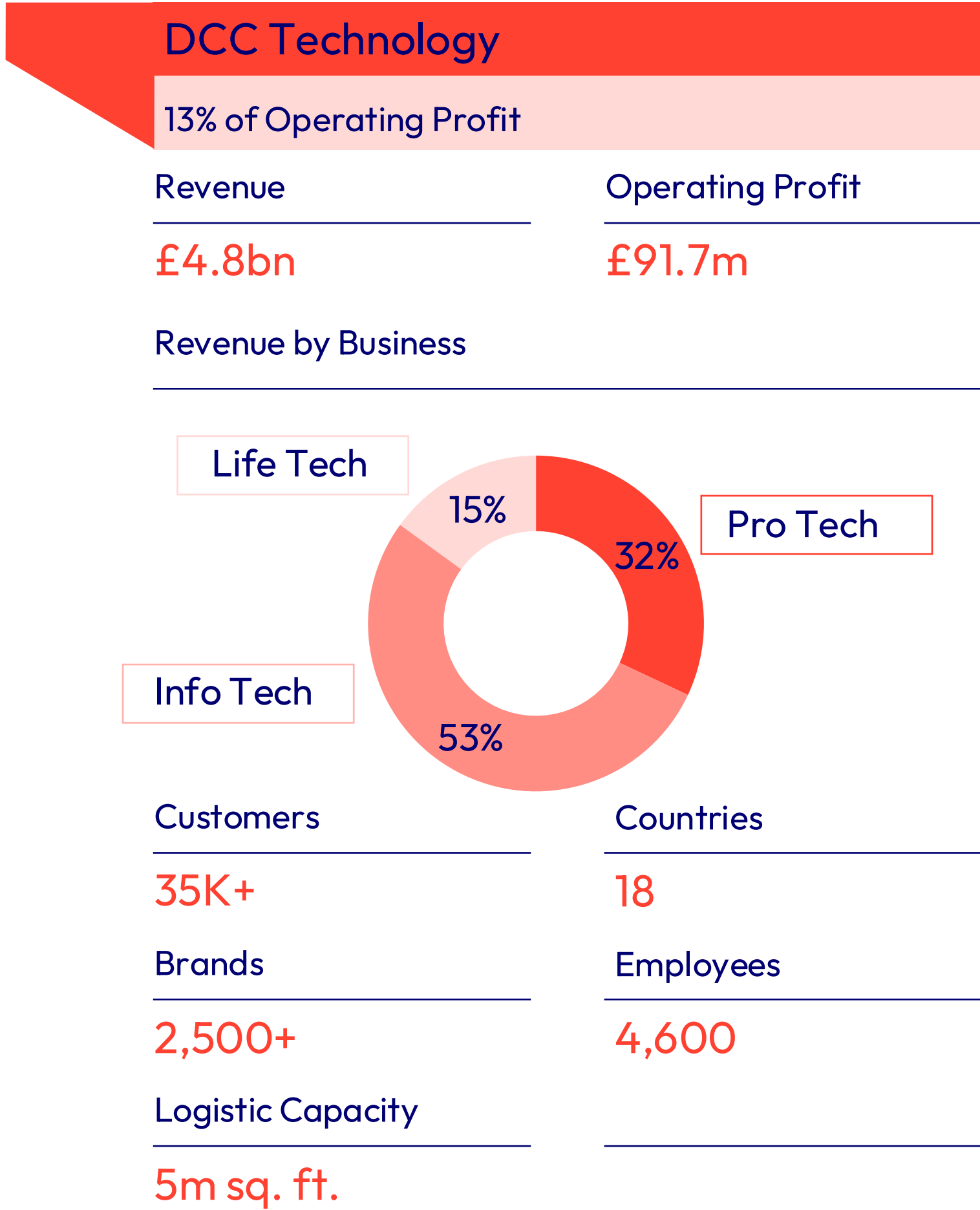
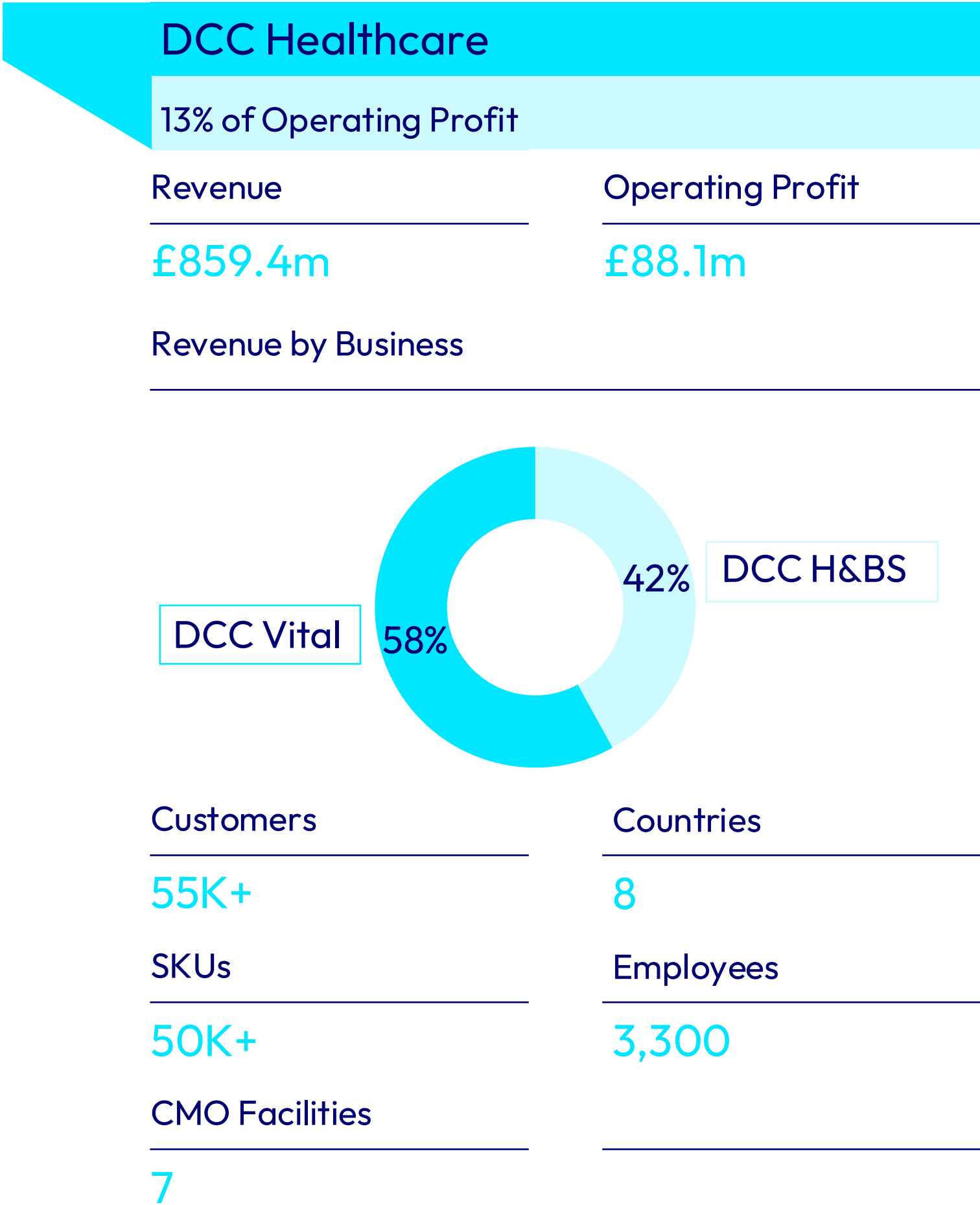
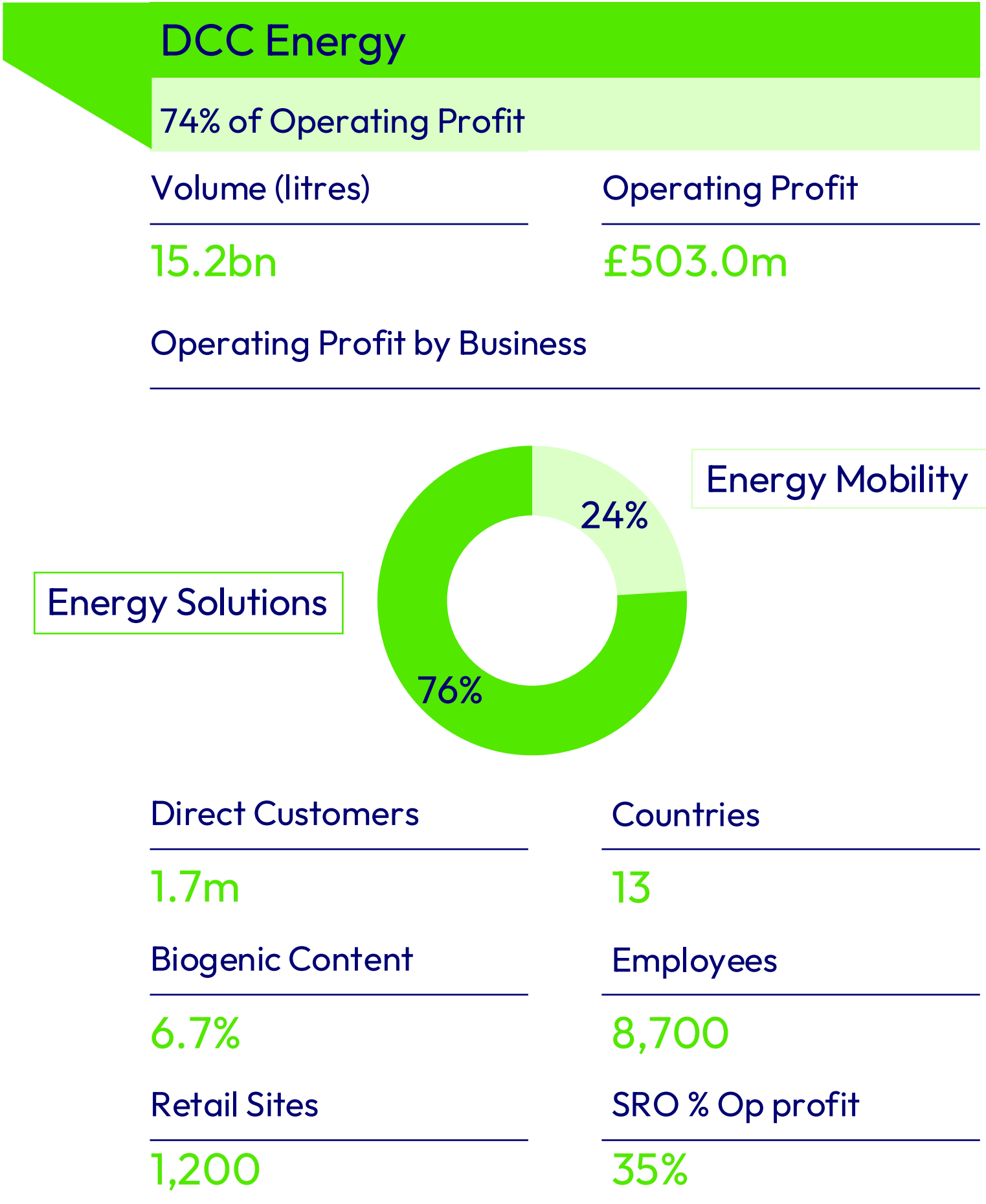
- Group adjusted operating profit up 4.1% / 5.3% on a ccy basis to £683 million
- Free cash flow increased by c.£110 million (+19.4%)
- Committed c.£490 million to M&A primarily in DCC Energy (c. $\frac{3}{4}$ in Energy Management Services and $\frac{1}{4}$ in liquid gas)
- Increased dividend by 5.0%

PROGRESS

- Capitalised on the opportunity in decarbonisation: DCC Energy SRO profits up to 35% of EBITA (FY23: 28%, FY22: 22%)
- Accelerated the growth of our multi-energy offering: France, UK, Ireland, Benelux and Austria expansion
- Returned to organic growth in DCC Healthcare in H2
- Achieved strong investment grade credit rating in first ever public rating review

DCC TODAY

A BUSINESS OF REAL SCALE



OUR INVESTMENT CASE: DOUBLE GROUP PROFITS BY 2030 AT HIGH RETURNS¹

Our Group has strong operating platforms in growth markets. We have devolved and empowered management teams, who deliver on our growth opportunities.

**3% to 4%
Organic growth**

Leading market
positions

Strong operators in
devolved model

**+ 6% to 8%
from M&A**

Excellent M&A capability
and prudent capital
allocators

Fragmented markets

**= 10%+ growth
@ mid-teen ROCE**

Our strong FCF
generation funds growth

Focus on ROCE is deeply
embedded

¹ Double EBITA target from base year of FY22

A STRATEGY FIT FOR THE FUTURE

WE MAKE FUTURE FOCUSED DECISIONS



BASED ON GROWTH TRENDS
AND POTENTIAL THAT SUPPORT
SUSTAINABLE GROWTH

WE GROW FUTURE FOCUSED BUSINESSES



THIS ENABLES PEOPLE
AND BUSINESSES TO
GROW AND PROGRESS

WE CREATE FUTURE VALUE AND HIGH RETURNS FOR EVERYONE



THROUGH CAPITAL ALLOCATION
AND OPTIMISATION OF BUSINESS
PERFORMANCE



DCC: INVEST IN WHAT THE WORLD NEEDS...

Need for progress

Outcome

ENERGY

THE WORLD NEEDS
CLEANER ENERGY FOR
EVERYONE

A CLEANER ENERGY
WORLD

HEALTHCARE

THE WORLD NEEDS
LIFELONG HEALTH

HEALTHY
WORLD

TECHNOLOGY

THE WORLD NEEDS
PROGRESS MAKERS

PROGRESSIVE
WORLD

CAPITAL DEPLOYMENT AND ORGANIC GROWTH GO HAND IN HAND WE INVEST IN GROWTH MEGA TRENDS ACROSS THREE SECTORS

Our capital deployment priorities
Energy transition capability
to bring cleaner energy for
customers

Long term growth drivers and rates
Significant opportunity in
high growth cleaner energy

5%+

Our capital deployment priorities
Consolidating customer
bases in North American and
European energy markets

Long term growth drivers and rates
Customers requiring cleaner
energy transition solutions

c.2%

Our capital deployment priorities
Scaling our DCC Health & Beauty
platform in high-growth markets
and building DCC Vital into a
European leader

Long term growth drivers and rates
Supportive demographic and
consumer trends, regulation
and policy – proven, scalable
capability

4%–6%

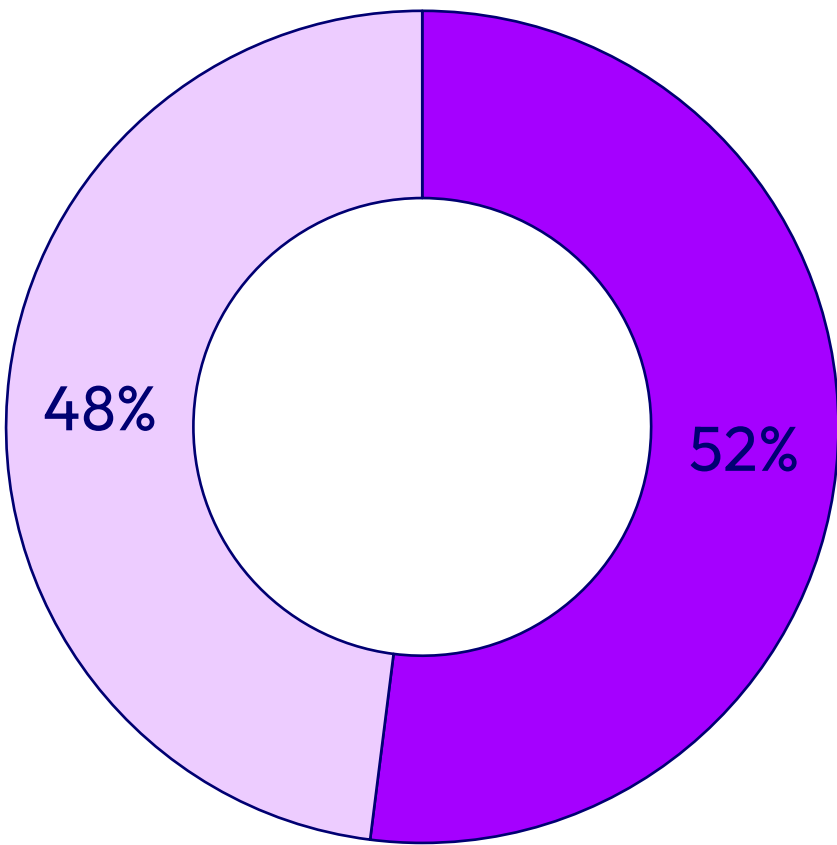
Our capital deployment priorities
Calling the specialist capability
of DCC Technology

Long term growth drivers and rates
Growth industry with channel
dynamics that support our
specialist capability

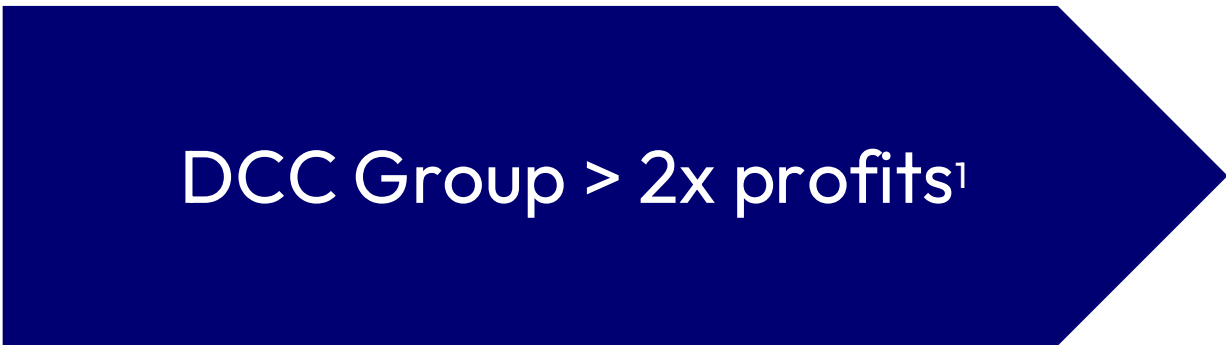
3%–5%

OUR GROWTH TRAJECTORY WILL MEANINGFULLY CHANGE THE SHAPE OF THE GROUP BY REDUCING THE RELIANCE ON 'FOSSIL' PROFITABILITY

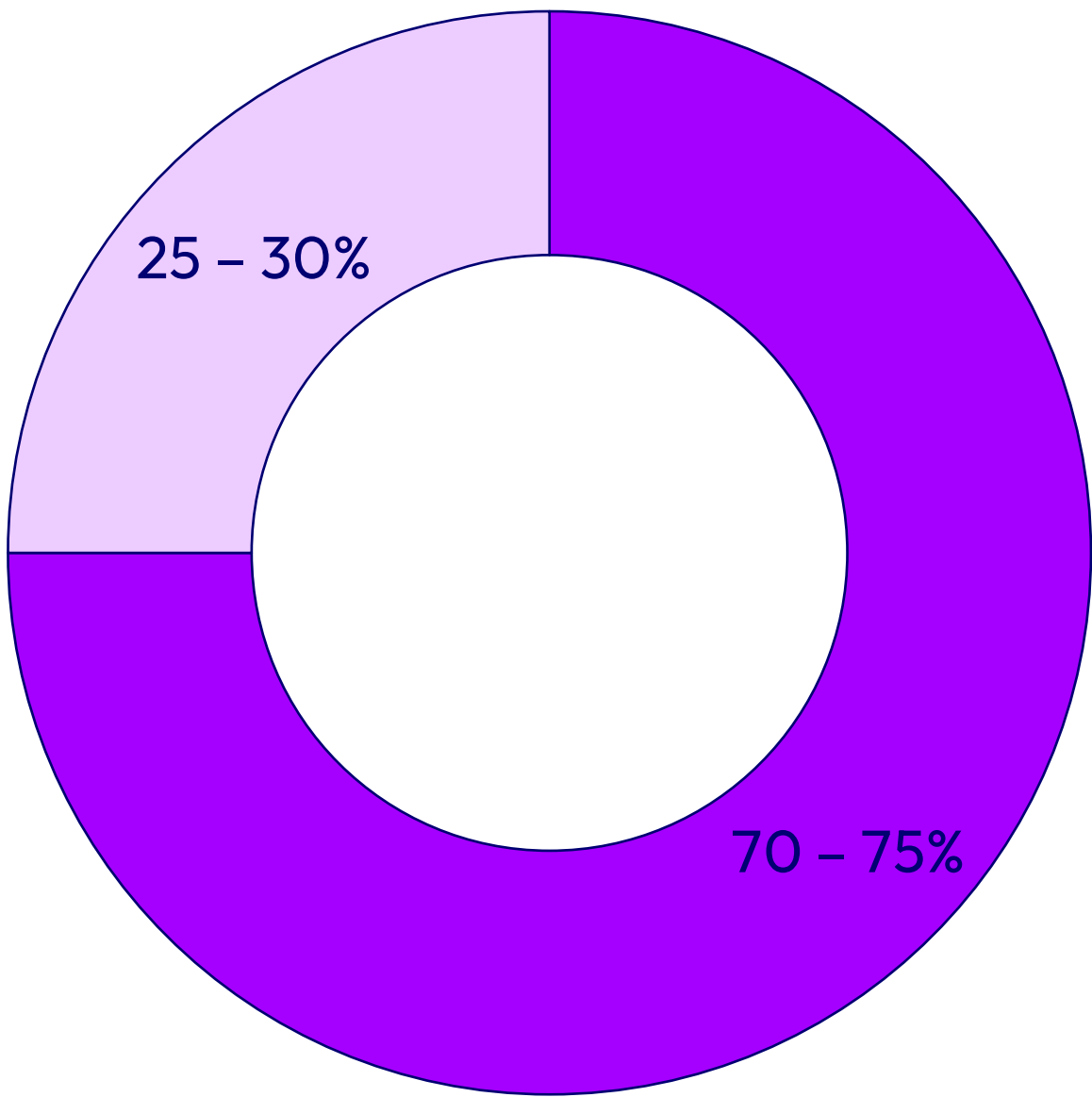
FY24 Group adjusted operating profit



- DCC Energy: Services & Renewables, DCC Healthcare and DCC Technology
- DCC Energy: Traditional and lower carbon fossil energy



2030 vision for shape of Group



- DCC Energy: Services & Renewables, DCC Healthcare and DCC Technology
- DCC Energy: Traditional and lower carbon fossil energy

¹ Double EBITA target from base year

OUR VISION FOR 2030 AND BEYOND DRIVEN BY OUR SUSTAINABLE STRATEGY WE ARE AMBITIOUS TO GROW AND DEVELOP – WHILE GUIDED BY OUR PURPOSE: WE ENABLE PEOPLE AND BUSINESSES TO GROW AND PROGRESS

Net Zero Scope 1, 2 & 3 by 2050 or sooner

50% reduction in Scope 1 and 2 emissions by 2030

Commercial, capital and strategic priorities drive 2030 ambition:

01

DCC to be more than twice as profitable¹

02

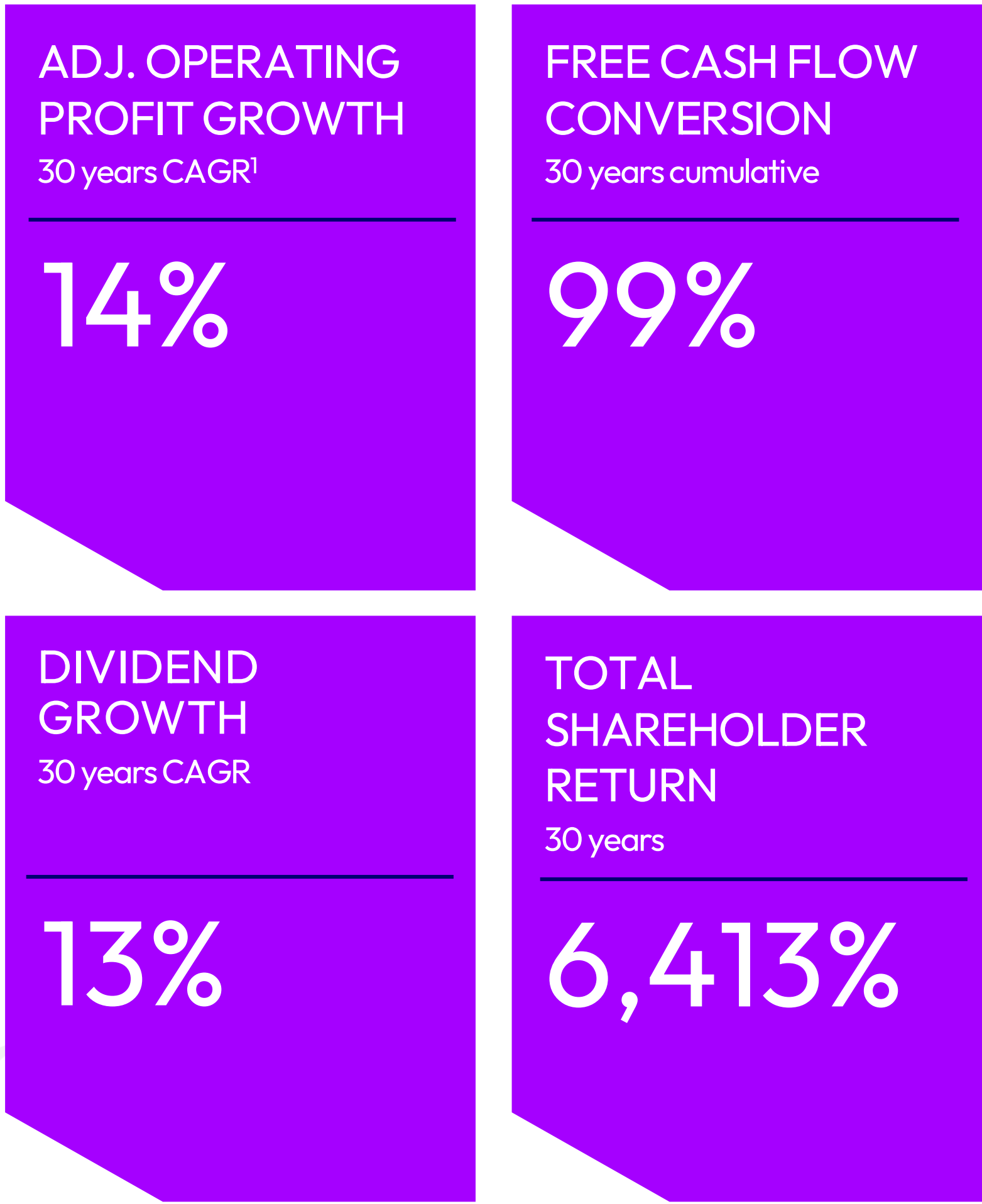
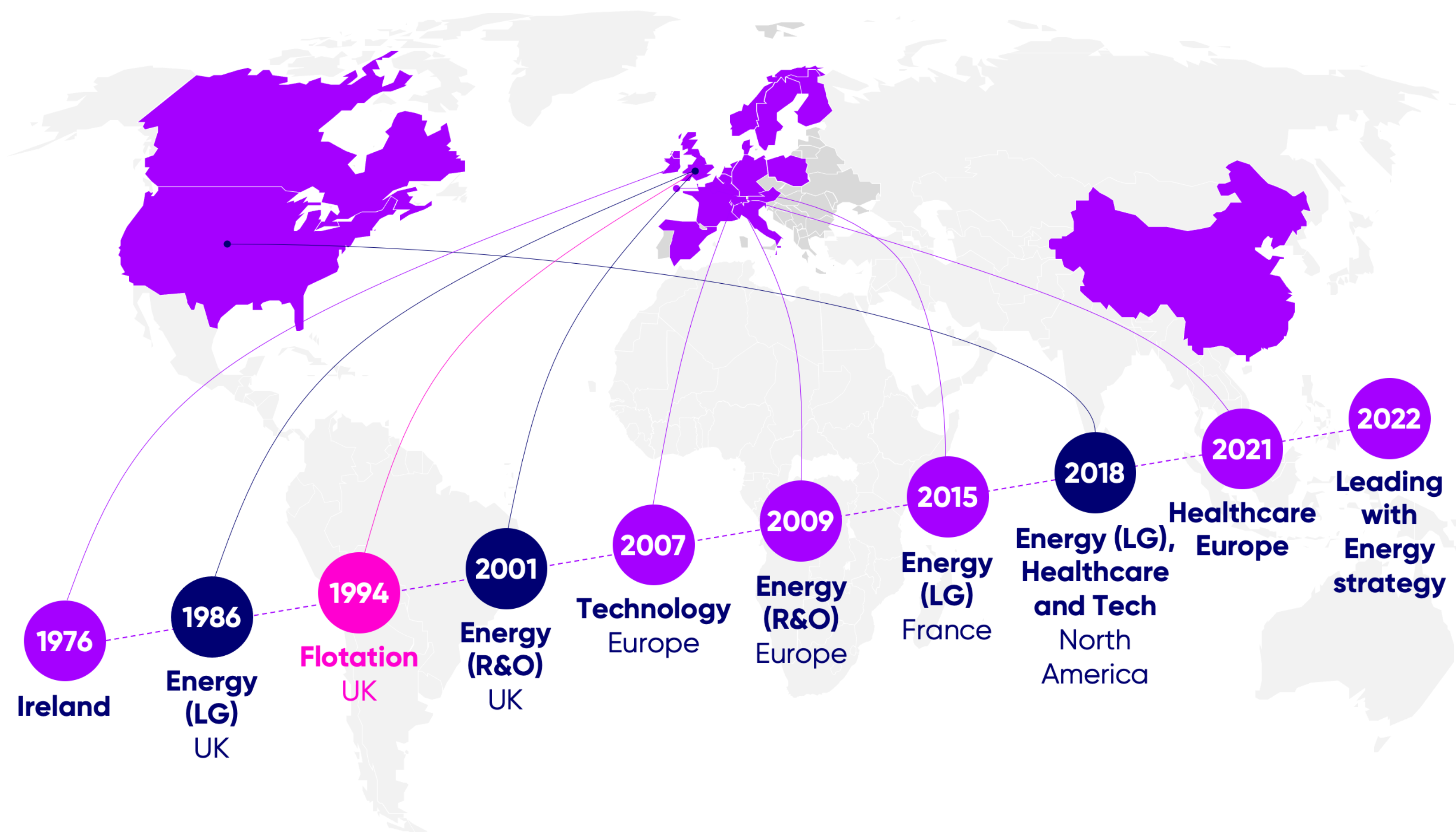
50% emissions reduction ambition by 2030 for
Scope 3

03

Share of Group profits from fossil energy to be
c.25%-30% by 2030

¹ Double EBITA target from base year of FY22

THREE DECADES OF EXCELLENCE AS A PUBLIC COMPANY



¹ Continuing operations acquisition



DCC

ENERGY 2030 VISION

THE WORLD NEEDS CLEANER ENERGY FOR EVERYONE

DCC ENERGY

ROCE OF 19% AS SERVICES AND RENEWABLES SHARE RISES TO 35%

Direct customers¹ Employees Countries
1.7m **8,700** **13**

Revenue ²	Operating profit	ROCE	Volume (litres ³)
£14.2bn	£503.0m	18.7%	15.2bn
Scope 3	Carbon intensity	Biogenic content	
-3.1% in CO ₂ e	74.4kgCO ₂ e/GJ	6.7% of all GJ supplied	

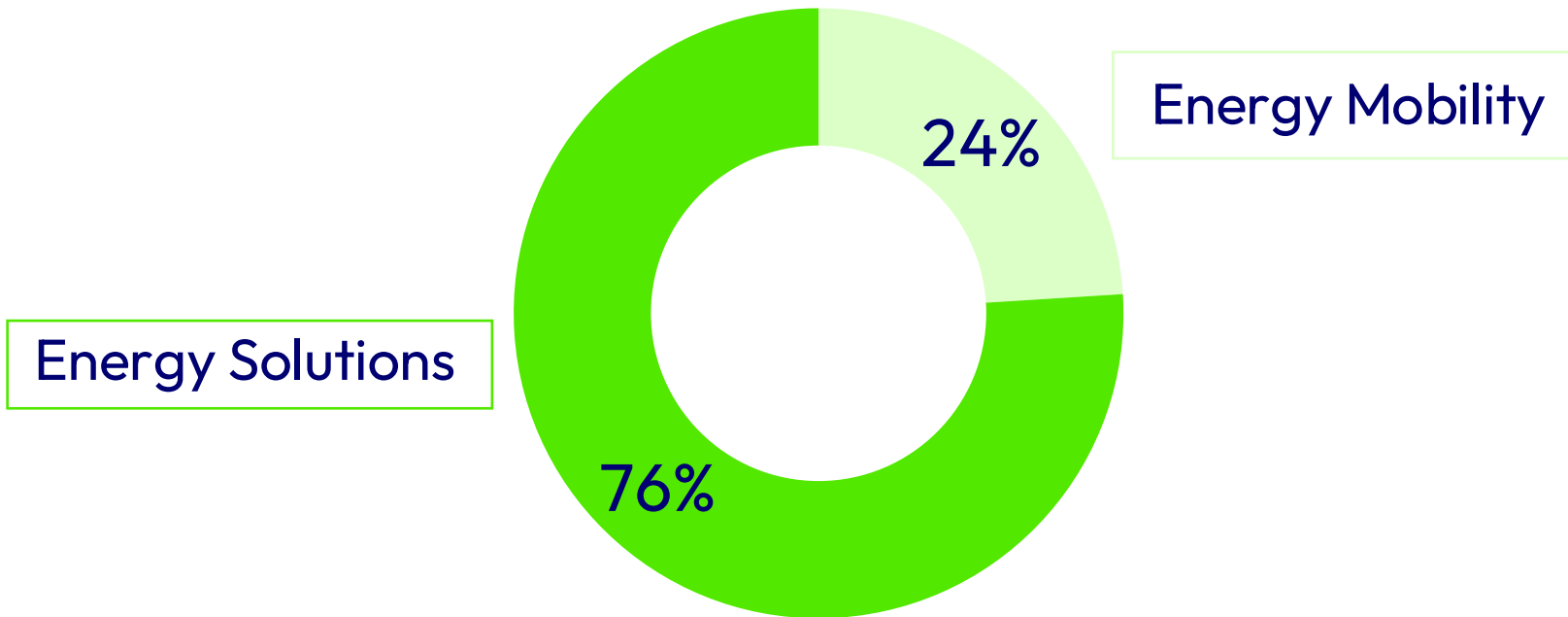
Energy Solutions

Operating profit	Volume (litres ³)
£383.4m	10.7bn

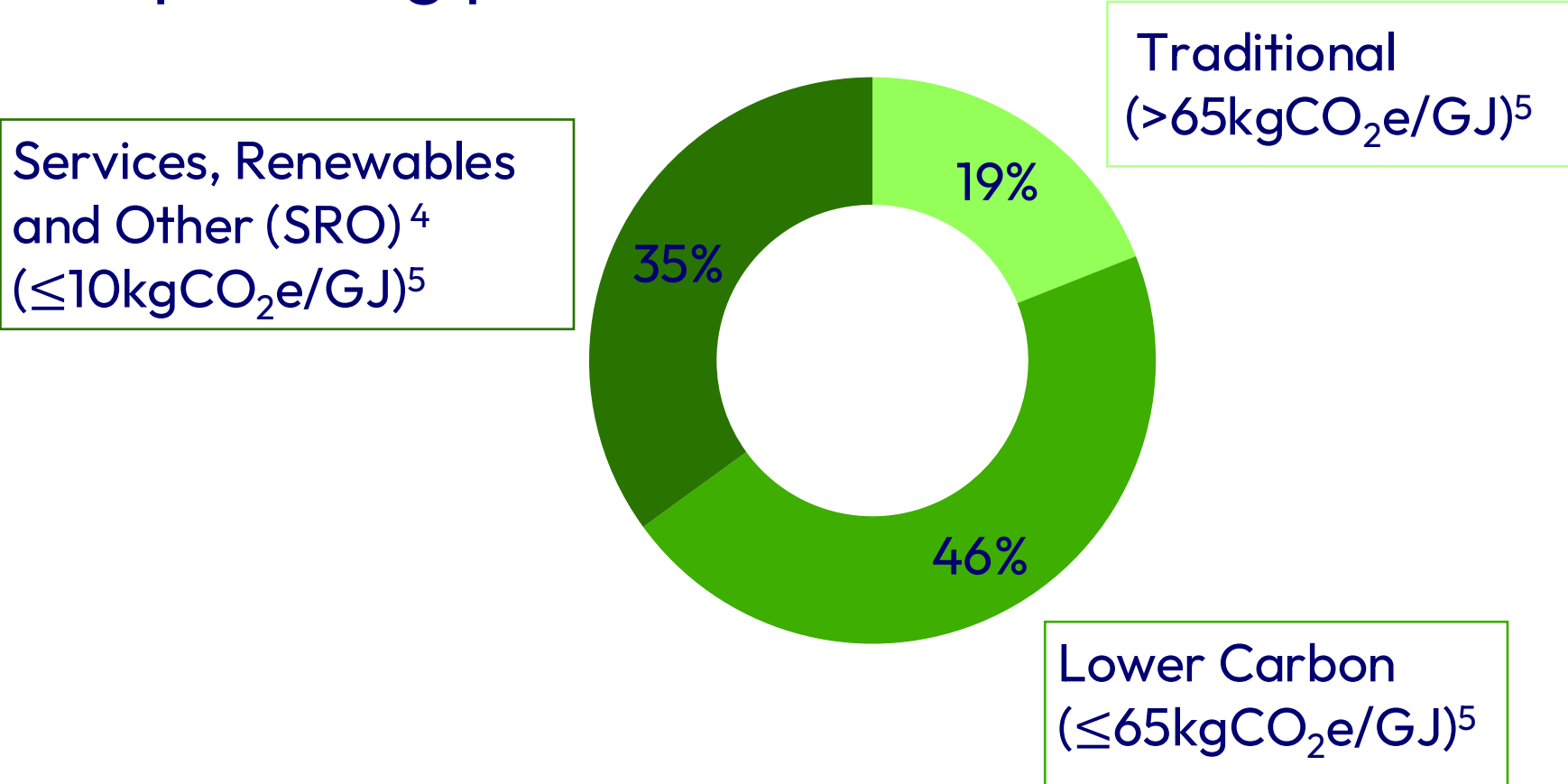
Energy Mobility

Operating profit	Volume (litres ³)
£119.6m	4.5bn

Operating profit by business



Operating profit mix



¹ Total customers including indirect DCC Energy Solutions and DCC Mobility customers = 10m.
² Percentage of revenue attributed to Services, Renewable and Other = 19%.
³ Litres equivalent. Note that c.25% of DCC Energy's operating profit has no direct volume (litres equivalent) attached to it.
⁴ Energy Management Services (EMS) including solar and energy solutions, accounted for 14% points of the 35% SRO profit share.
⁵ Carbon intensity value is from use of sold product.

WHERE WE OPERATE

DCC ENERGY

Principal Operating Locations

We supply cleaner energy for everyone in our markets across the world. Everywhere we operate, we are giving all customers the power to choose a clean energy future today.

UK

No. 1

in off-grid energy

FRANCE

No. 2

in lower carbon liquid gas

USA

No. 10

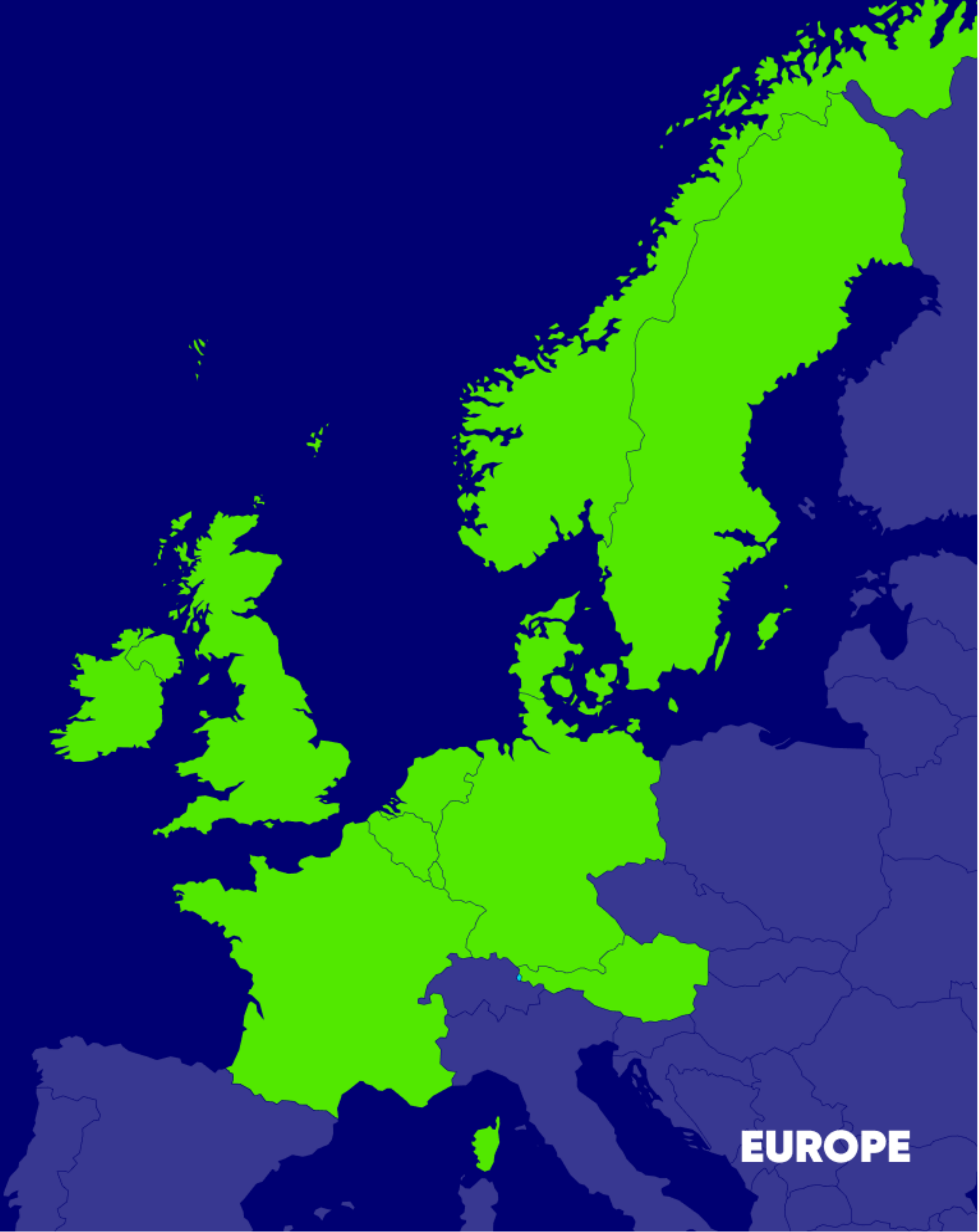
Player in lower carbon liquid gas

EUROPE

- | | | |
|---------|-------------|------------|
| France | Netherlands | Norway |
| UK | Sweden | Germany |
| Ireland | Austria | Luxembourg |
| Belgium | Denmark | |

REST OF WORLD

- USA
Hong Kong & Macau



OUR STRUCTURE

DCC ENERGY

Energy Solutions

Our Energy Solutions business is all about building decarbonisation solutions for commercial, industrial and domestic customers

UK &
Ireland

Continental
Europe

Nordics

North
America

Energy Mobility

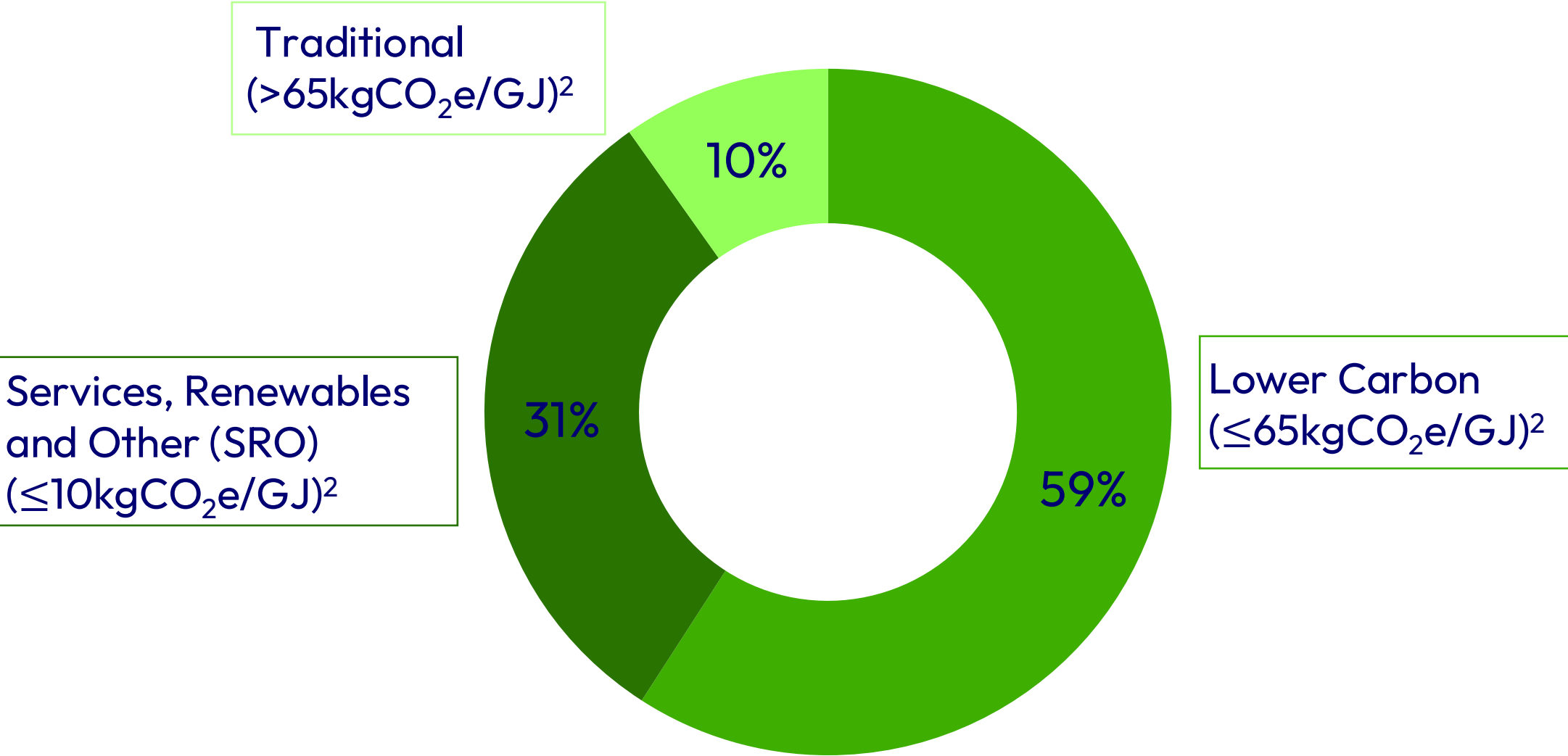
Our Energy Mobility business is focused on building networks of multi-energy transport hubs for customers using cars, vans and trucks

DCC ENERGY

PROFITS FROM SERVICES AND RENEWABLES CONTINUE TO GROW

Energy Solutions (76% of DCC Energy EBITA)

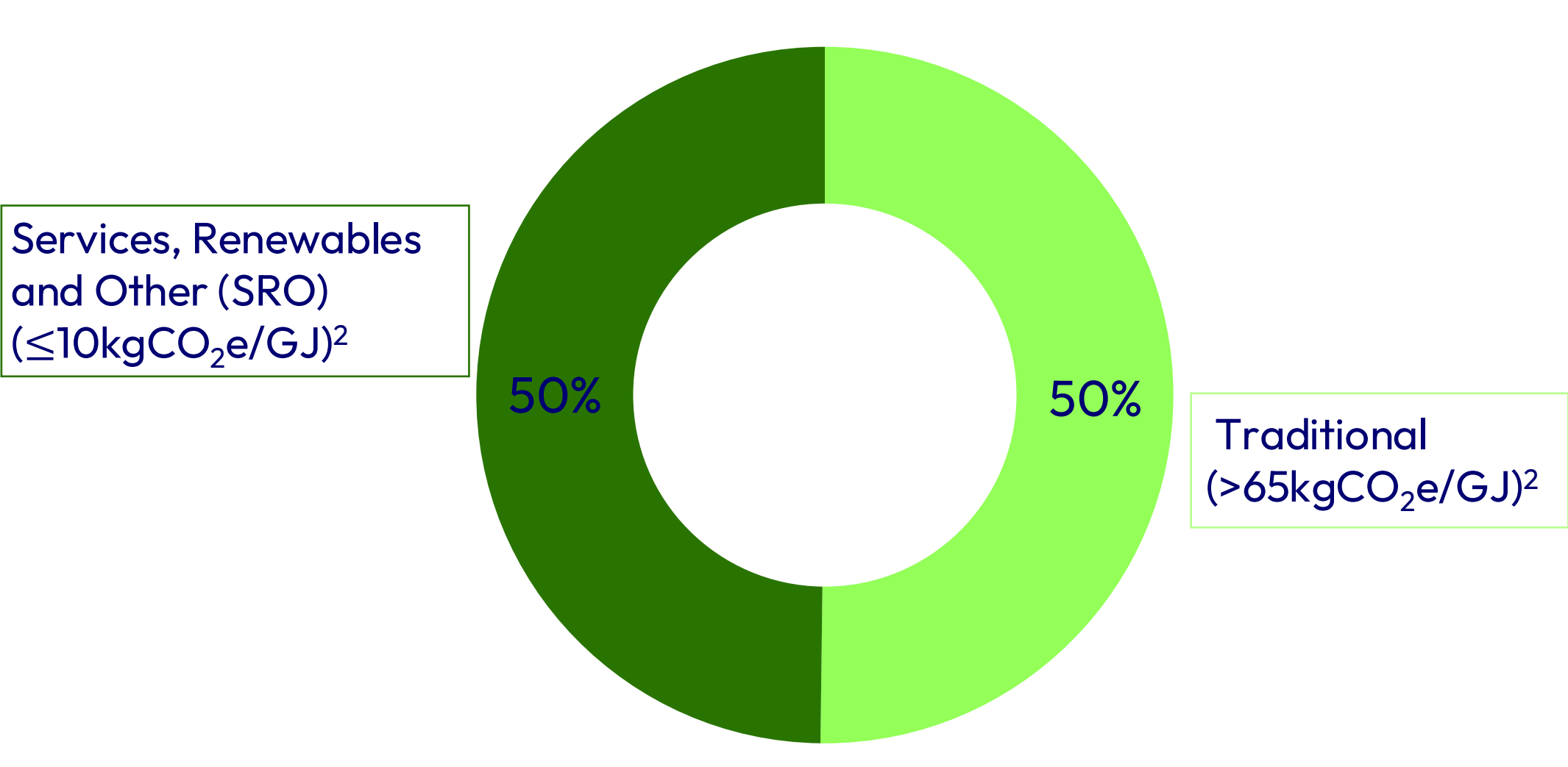
Operating profit mix



Volume (litres ¹)	Installed solar capacity
10.7bn	150 MW (+145%)

Energy Mobility (24% of DCC Energy EBITA)

Operating profit mix

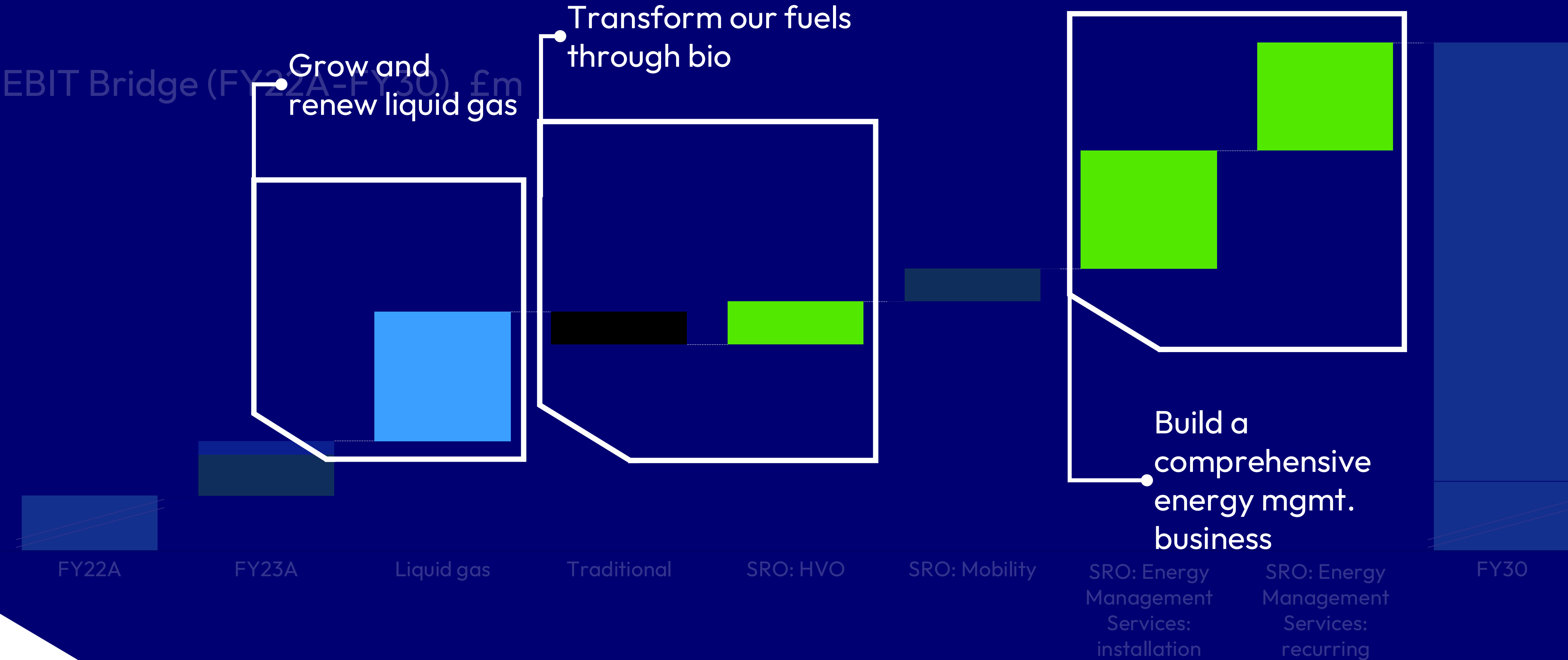


Retail sites operated	Bunker sites & truck stops
1,198 (136 EV-enabled)	52

¹ Litres equivalent. Note that c.25% of DCC Energy’s operating profit has no direct volume (litres equivalent) attached to it.
² Carbon intensity value is from use of sold product.

DCC ENERGY VISION 2030

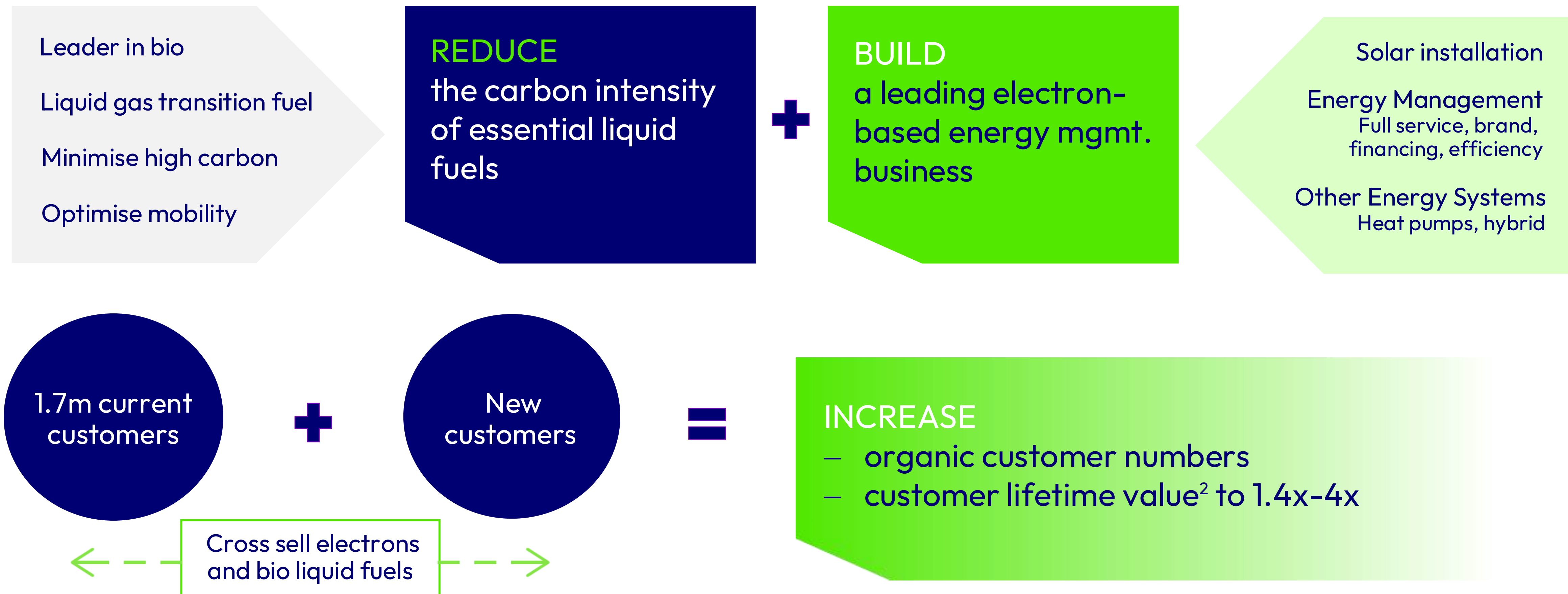
OUR PLAN TO DOUBLE PROFITS AND HALF THE CARBON



Double EBITA target from base year of FY22

THE WORLD NEEDS CLEANER ENERGY FOR EVERYONE

OUR 2030 VISION - DOUBLE PROFIT AND HALF CARBON¹



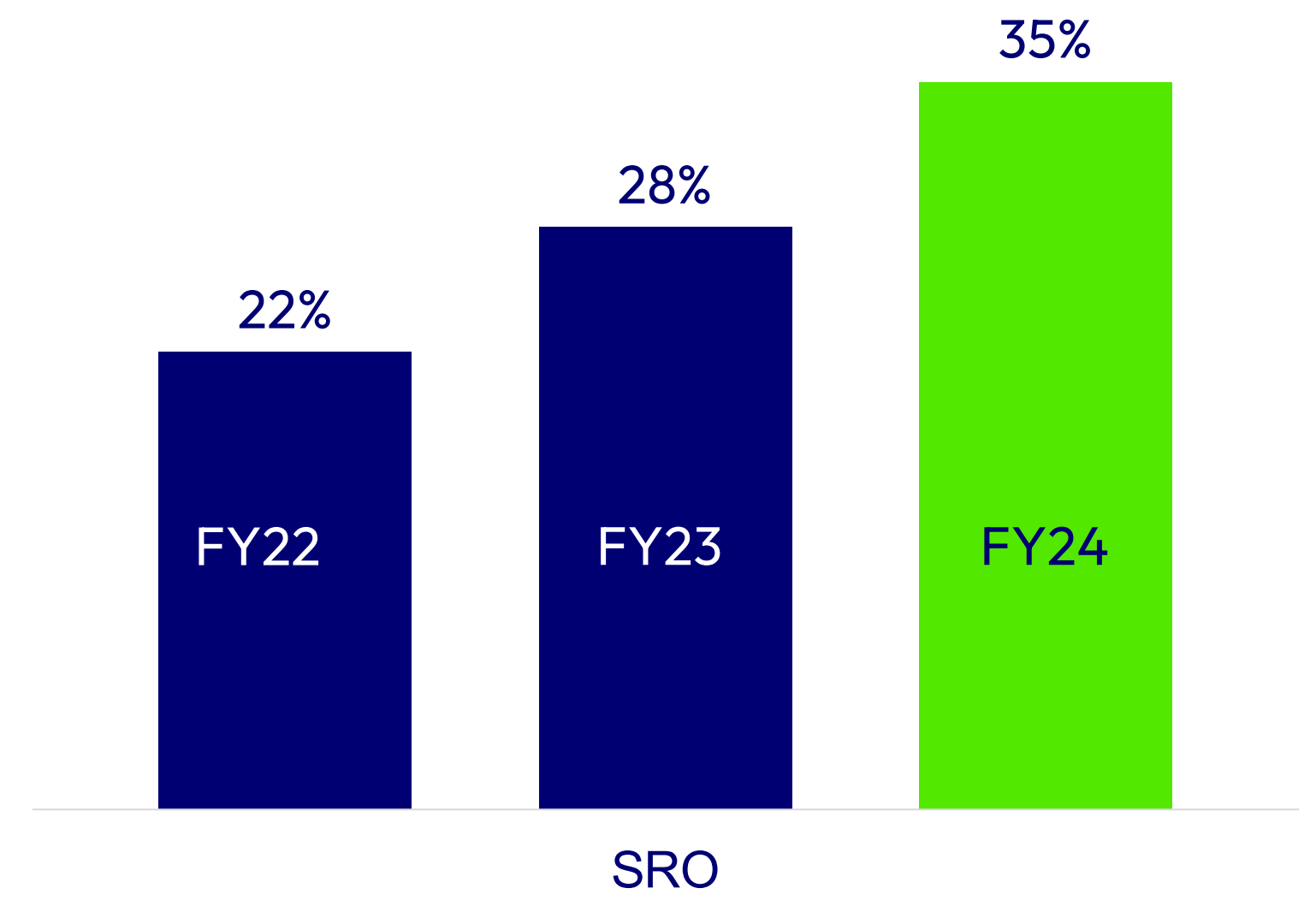
¹ Double EBITA target from base year of FY22.

² Modelled customer lifetime value increases to 1.4x-4x from a FY22 base over seven years.

THE WORLD NEEDS CLEANER ENERGY FOR EVERYONE

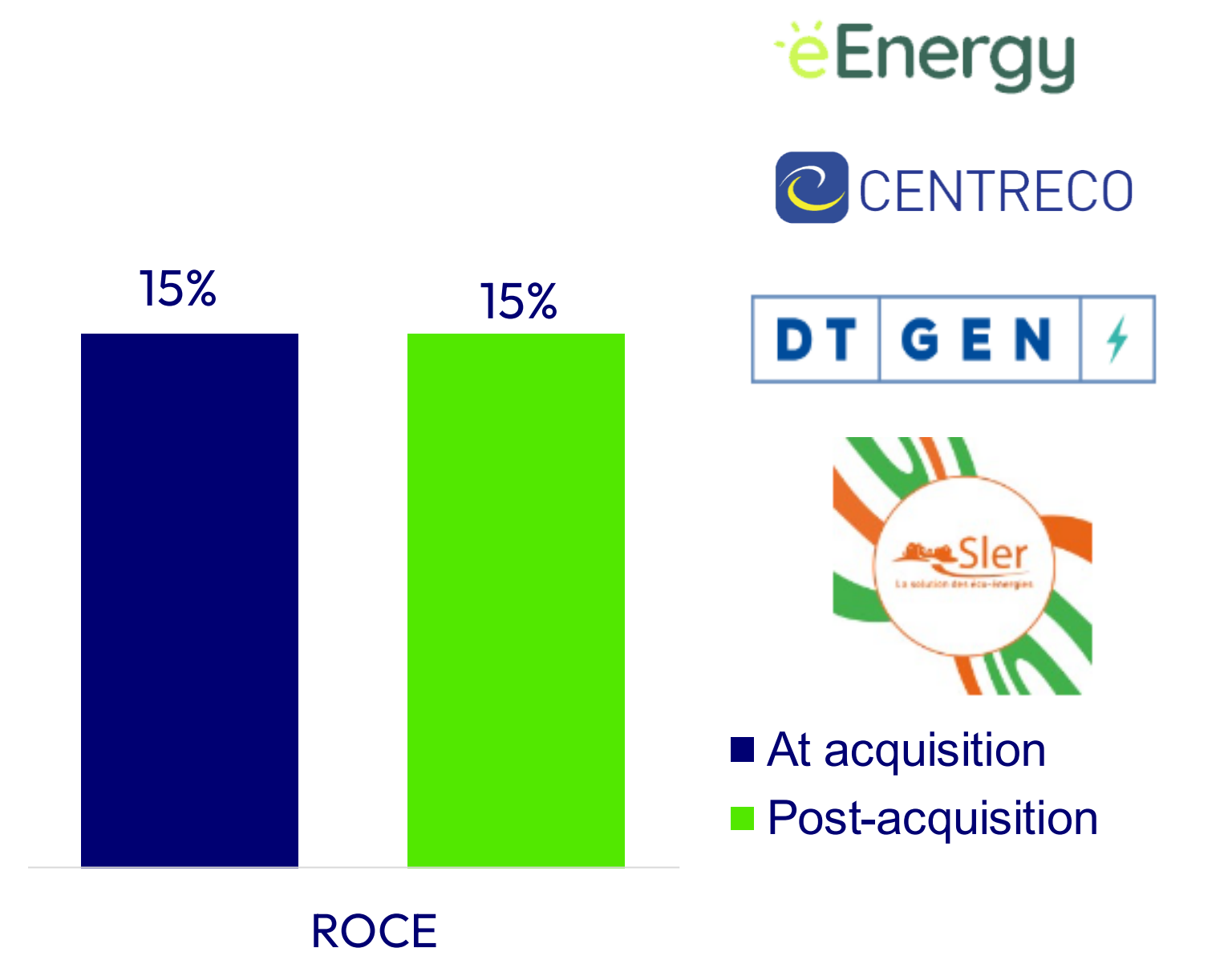
STRONG CONVICTION BASED ON OUR RECENT SUCCESS

Grew share of SRO profit from 28% to 35%



SRO = Services, Renewables and Other. Main elements include EMS (solar, renewable electricity), digital fleet services (fuel cards), bio/renewable fuels and non-fuel retail convenience profits

SRO acquisitions delivering returns in line with fossil businesses



Post-acquisition returns are based on a combination of actual results for acquired businesses under DCC control for >12 months and initial ROCE at acquisition for businesses under DCC control for <12 months. There are 21 acquisitions in the sample, beginning at the start of DCC plc's FY22 (1 April 2021), with a total capital employed of £550m. Excluding our only solar panel distribution business (which was impacted cyclically by the decline in panel prices in FY24), post-acquisition returns increase to 18%.

Customer focus driving 5%+ organic growth

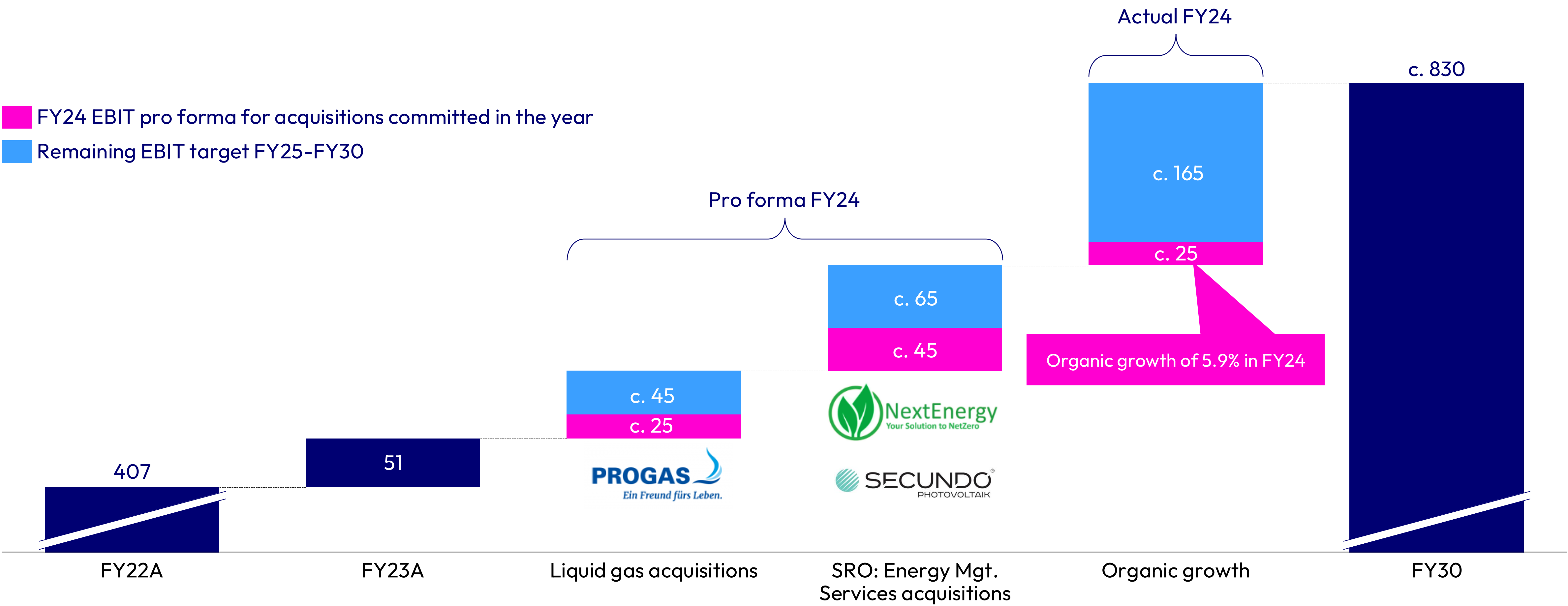
1. Strengthening our renewable energy marketing capability

2. Gaining in customer reach, penetration and relevance

Logos for customer focus: wewise, SUPER U, Les Mousquetaires, Intermarché, E.Leclerc, spirit, ARGAN, SKI, daa, Royal Mail, LEVERANDØR, aws.

DCC ENERGY 2024 PROGRESS EXCEEDS RATE SET OUT IN 2030 VISION

EBIT BRIDGE (FY22A-FY30), £M



DCC ENERGY VISION 2030

OUR PLAN TO DOUBLE PROFITS AND HALF THE CARBON

EBIT Bridge (FY22A-FY30), £m



Double EBITA target from base year of FY22

A ONCE IN A GENERATION GLOBAL TRANSFORMATION
DCC ENERGY WILL WIN THROUGH ITS CUSTOMER RELATIONSHIPS AND FLEXIBLE MODEL

SIGNIFICANT
GLOBAL
MARKETS

TODAY (ANNUAL PROD.)

HVO ¹	rLPG/rDME ²
 4.9 Mt	 0.2 Mt
Solar ³	Energy Management ⁴
 €34.4bn	 €8.9bn
 \$9.2bn	 \$8.9bn

EXCITING
GROWTH
POTENTIAL

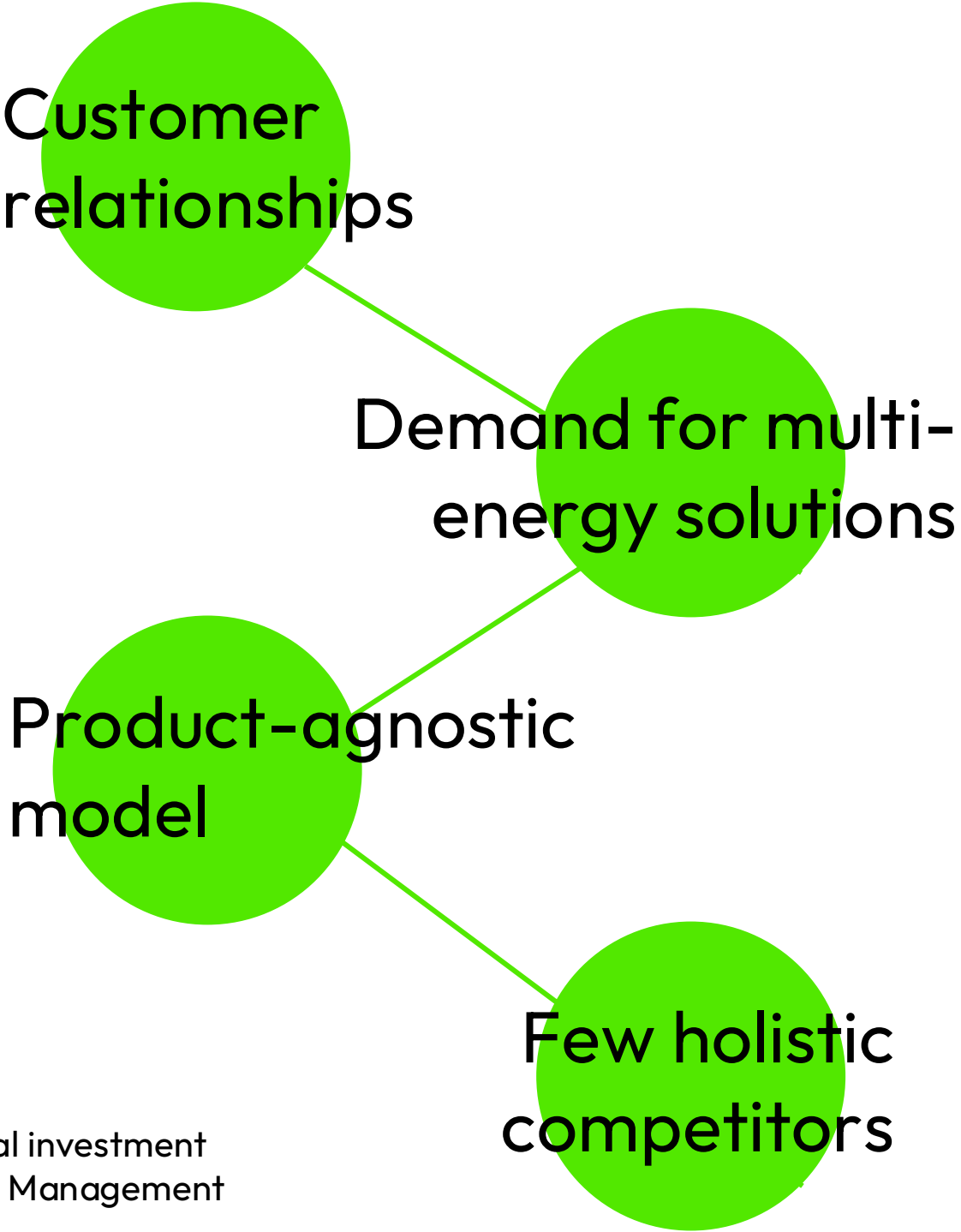
2030 (ANNUAL PROD.)

HVO ¹	rLPG/rDME ²
 13.3 Mt	 112 Mt
Solar growth annual ³	Energy mgt. growth ann. ⁴
 7%	 12%
 11%	 12%

DCC HAS
EXISTING
CAPABILITY

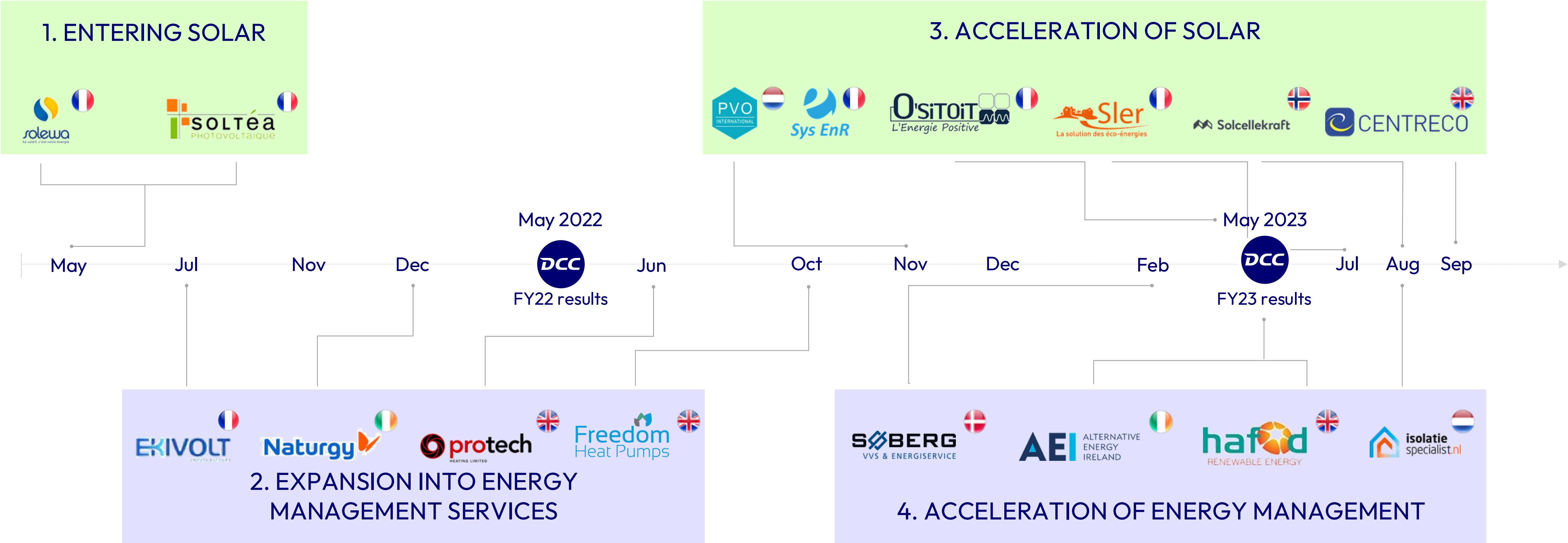
- Leading molecule marketer
- Cross-value chain solar expertise
- Growing EMS capability
- Customer-focused teams
- Trusted brands
- Partner of choice for suppliers
- Consolidation track record

OUR
RIGHT
TO WIN



Notes: (1) Renewable diesel and jet capacities (2022): Biofuels Value Chain Service, S&P Global; (2) BioLPG: A Renewable Future, Atlantic Consulting, 2021; (3) Solar PV annual investment (2022) and projected market growth to 2030. EU: IEA (Capacity), IRENA (Value), Solar Power Europe. US: IEA (Capacity), US Department of Energy (Value); (4) B2B Energy Management System market value (2022) and projected market growth to 2030. EU: Mordor Intelligence. US: Market Research Future. (5) “Energy Management Services”

SINCE ANNOUNCING OUR LEADING WITH ENERGY STRATEGY IN MAY 2022, WE HAVE ACCELERATED THE PACE OF OUR ENERGY MANAGEMENT ACQUISITIONS



FRANCE HAS BEEN THE TEST CASE FOR OUR EUROPEAN ENERGY MANAGEMENT EXPANSION: MARGINS AND RETURNS ARE HIGH

Our existing energy management businesses are in France, the UK, Ireland and the Netherlands...

... in France, for example, we have expanded EBIT margins from 13% to 17%; and we expect 20%

- Primary markets for the indicated companies
- Secondary markets for PVO's distribution business



Deep dive on French business

To-date:



1. Built foundations through M&A and now we're scaling organically



2. Delivered operational excellence



3. Shared best practice

EBIT margin:
13% to
17%^(A)

Next:



4. Optimise supply chain through PVO's capability



5. Build an integrated brand

6. Increase cross-sell

EBIT margin:
20%

Notes: (A) Based on Soltea and Solewa financial results for FY21 and FY23.

UK ENERGY MGMT. EXPANSION: CENTRECO CASE STUDY - ACQUISITION OF NO.1 IN MARKET

CENTRECO: WHO WE ARE AND WHAT WE DO?

- No. 1 in B2B Commercial & Industrial solar installation in the UK
- UK national coverage: manufacturing, engineering, fabrication, refrigeration – owner operator / commercial landlord sectors

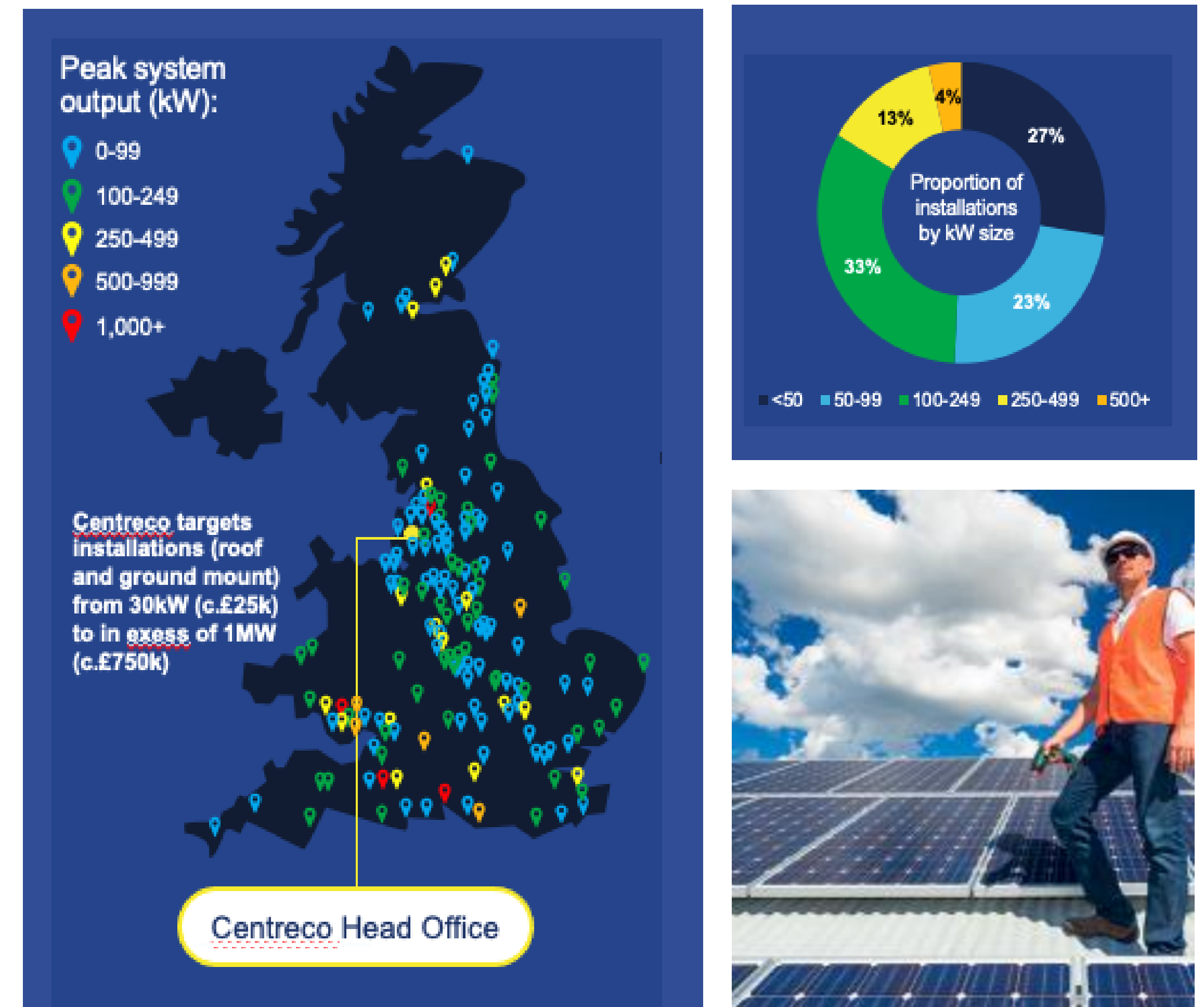
ECONOMICS OF THE BUSINESS AND GROWTH RATES

- Installation of 30kW to 1MW+ systems; customer payback 2-3 yrs
- Customer and system size increasing
- High teens to 20% EBIT margin for Centreco

WHY WE JOINED DCC?

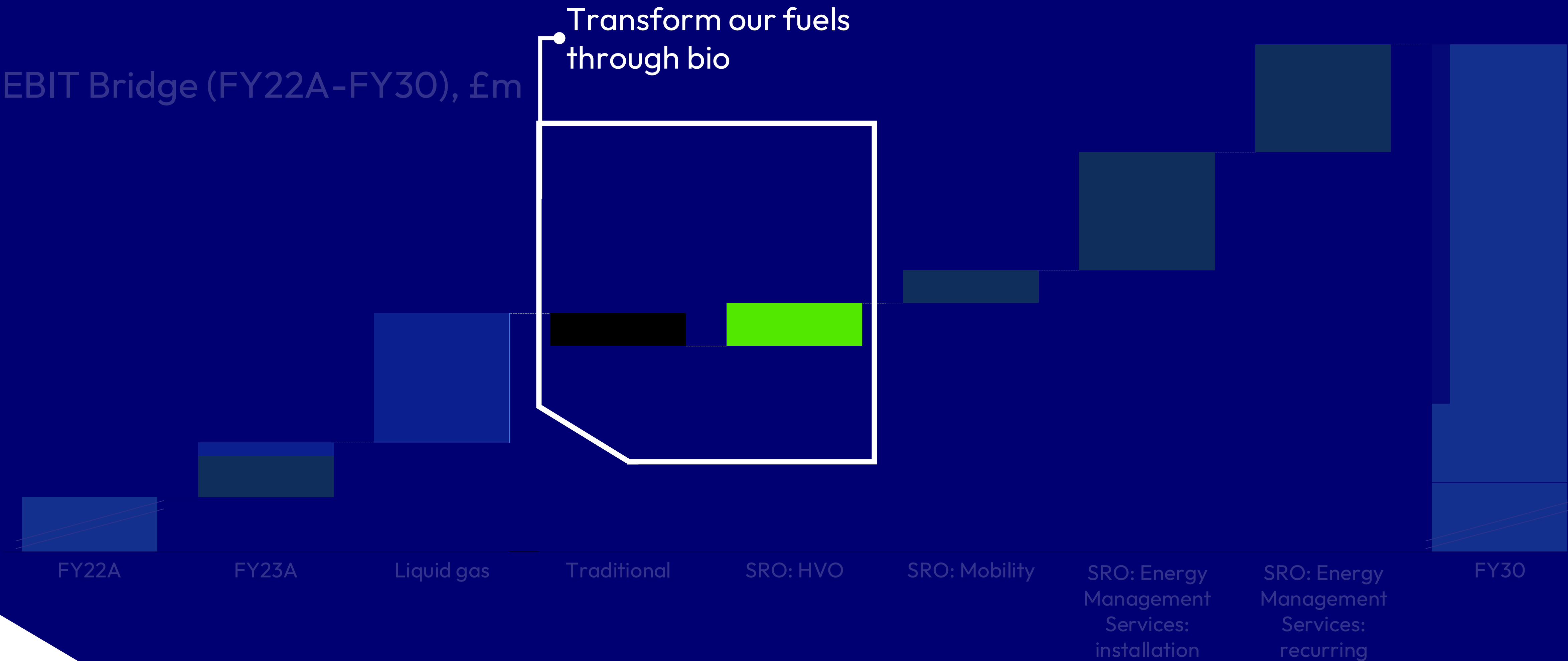
- Reach, understanding, tens of thousands of DCC customers, plc balance sheet, opportunity to scale, operational excellence
- DCC Energy cross-sell with Certas/Flogas, as solar only provides up to 50% of power needs
- Become full scale energy management business (solar+)

OVERVIEW OF CENTRECO SOLAR ENERGY INSTALLATIONS



DCC ENERGY VISION 2030

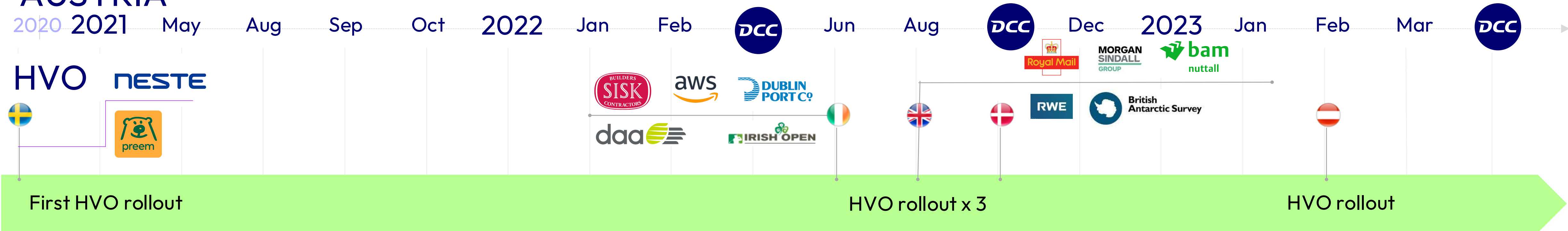
OUR PLAN TO DOUBLE PROFITS AND HALF THE CARBON



Double EBITA target from base year of FY22

WE ARE ALREADY EXECUTING THIS STRATEGY

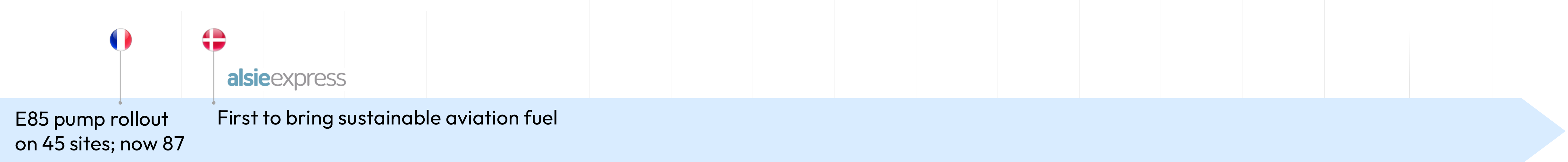
BIO ROLLOUT GATHERS PACE: DCC IN FRANCE, UK, IRELAND, SWEDEN, DENMARK & AUSTRIA



RENEWABLE GASES



OTHER BIOFUEL



WE AIM TO BE A BIOFUEL LEADER IN EUROPE BY 2030

WE ARE A LEADING BIOFUEL MARKETER TODAY

- Created HVO market leadership positions in Ireland and Austria
- Rapidly growing HVO market share in UK
- Proven success also in E85 (France) and Sustainable Aviation Fuel (Denmark)

WORKING WITH TRANSITION LEADERS IN THEIR SECTORS



PARTNER FOR LEADING PRODUCERS AND SUPPLIERS

- Important partnerships with major refiners and producers such as Neste and Preem.
- Collaboration with new players developing new technologies i.e efuels and development fuels

Aiming to distribute 1.5-2bn litres of HVO by 2030 – a leader in Europe!

DCC ENERGY VISION 2030

OUR PLAN TO DOUBLE PROFITS AND HALF THE CARBON



Double EBITA target from base year of FY22

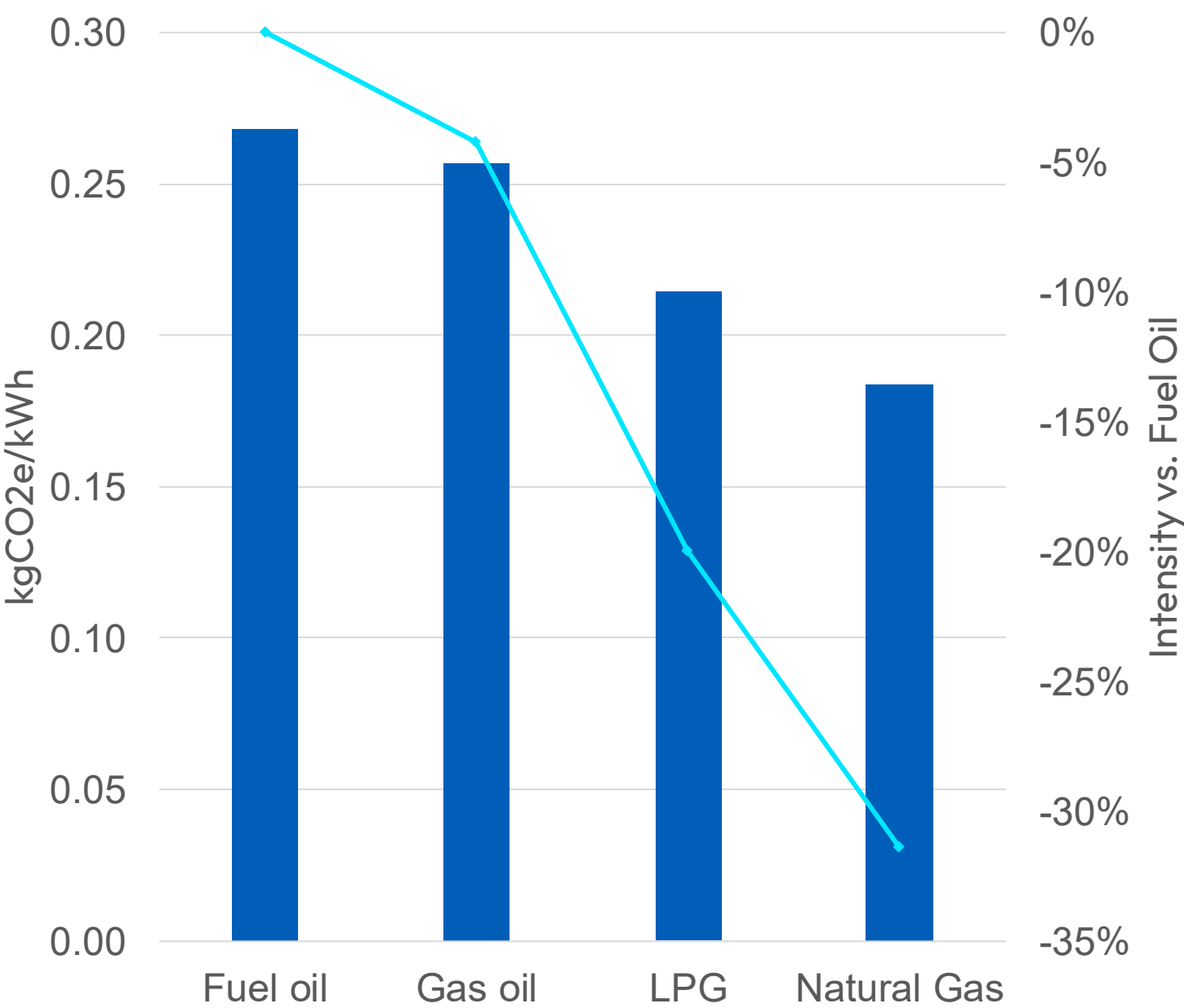
LIQUID GAS IS IMPORTANT FOR YEARS TO COME AS A SCALED, CLEAN BURNING HYDROCARBON FOR CUSTOMERS WHO ARE UNABLE TO ACCESS NATURAL GAS (I.E. ARE OFF THE GAS GRID)

LIQUID GAS FUELS HAVE A LOWER CARBON INTENSITY TO LIQUID FUELS

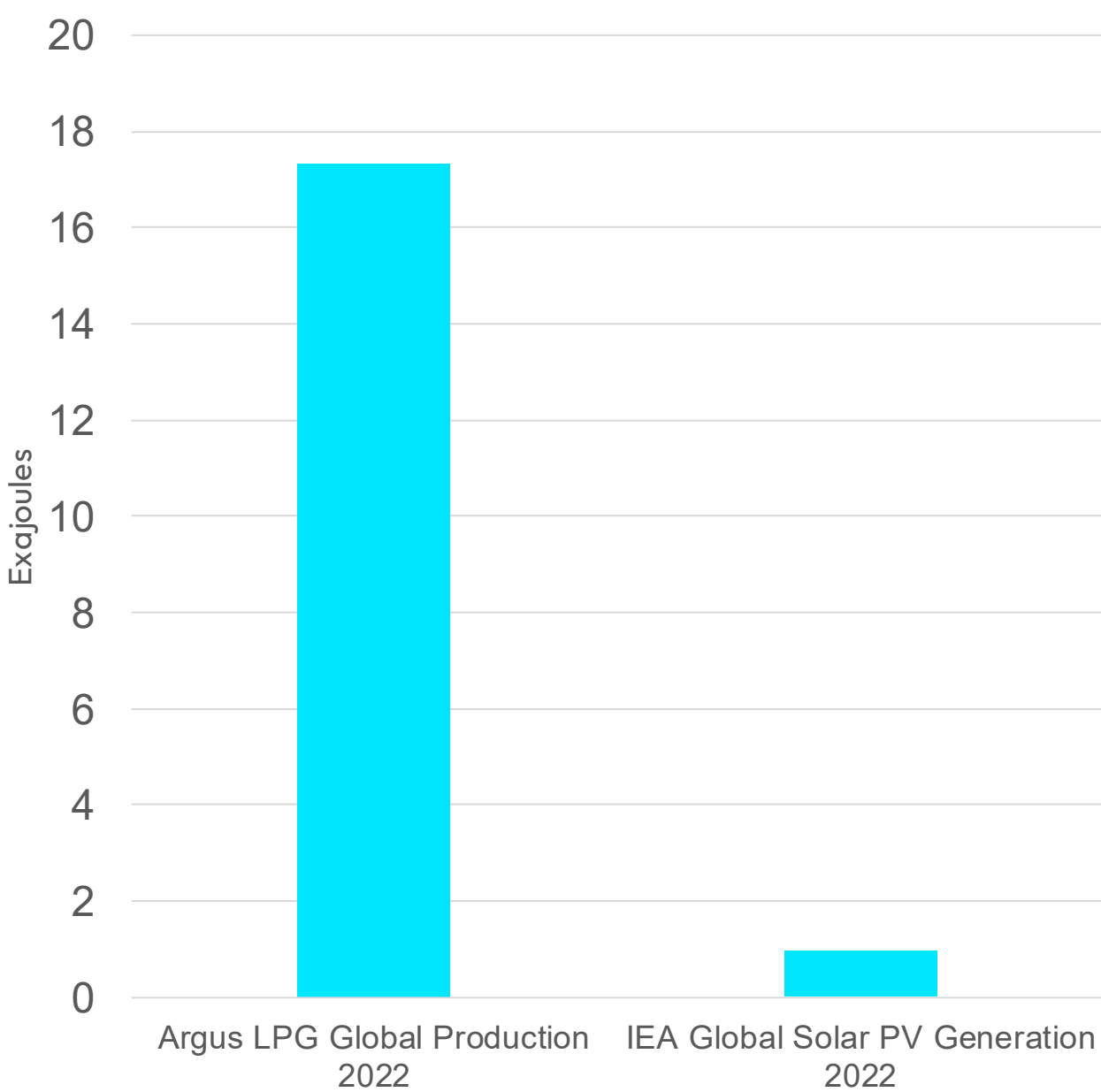
LIQUID GAS FUELS ARE A SCALED, LOWER CARBON SOLUTION WHILE RENEWABLE PRODUCTION GROWS

WE WILL SELECTIVELY GROW OUR LIQUID GAS BUSINESS BY 50% TO 1.5 MILLION TONNES PA

GHG Fuels Conversion Factors¹



Global Energy Production 2022



- 1 Extract maximum organic growth potential from existing business by focusing on core capabilities in liquid gas
- 2 Defend and maximise scale in geographies where we have an existing footprint, including synergistic acquisitions (i.e. North America, key European markets)
- 3 Highly selective about acquisitive growth in new geographies

Notes: (1) UK Government GHG Conversion Factors for Company Reporting 2022 (<https://www.gov.uk/government/publications/greenhouse-gas-reporting-conversion-factors-2022>)

WE ARE BUILDING CREDIBLE TRANSITION PATHWAYS FOR LIQUID GAS CUSTOMERS

ELECTRIFICATION FOR
LOW TEMPERATURE USES
(Served through Energy
Management Services)

Liquid gas customers

rLPG

rDME

H2/Ammonia

SUITABILITY

DCC TODAY

OUR PLAN

Drop-in solution
on same
infrastructure

Already
introduced in
France, UK and
Ireland

Reinforce our
position as
partner of choice
to producers

Drop-in solution up
to c. 20%, 100%
with limited
modification

Already
introduced in
Sweden

Innovating with
rDME leaders
such as Oberon

Only in high-temp
industrial use cases,
limited demand
today

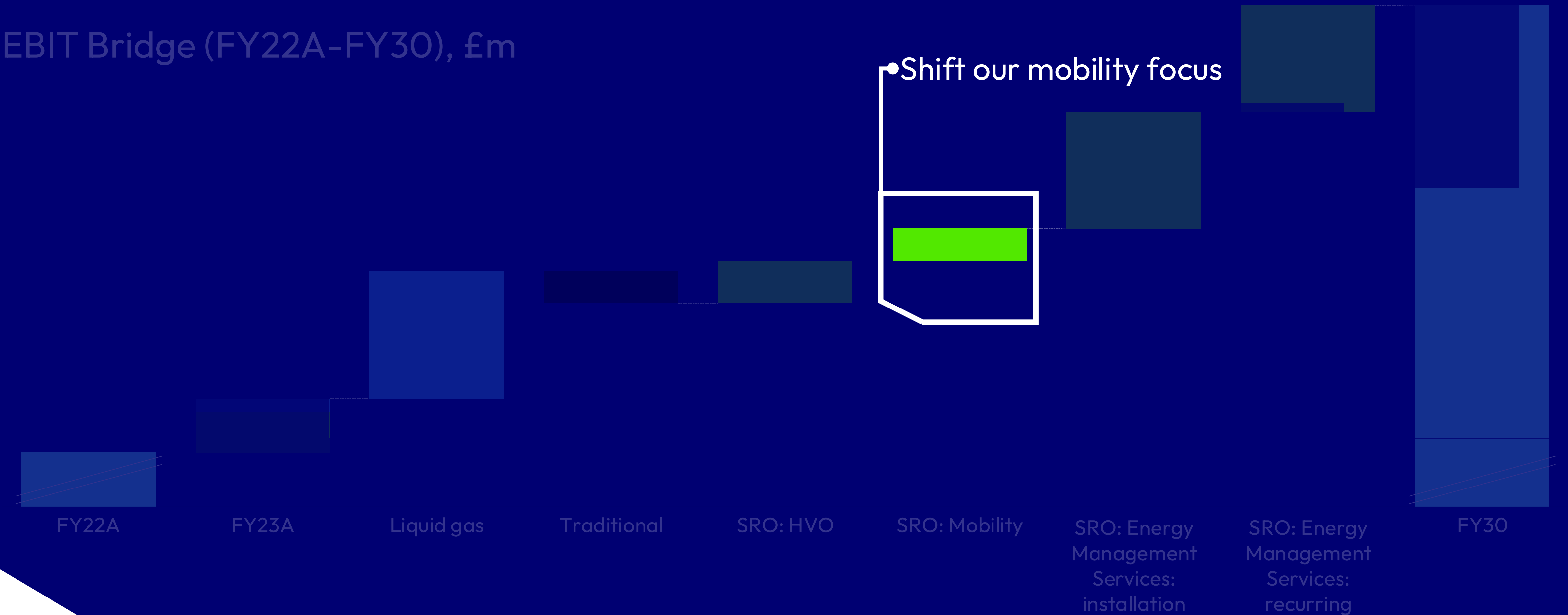
Live research
underway in UK

Innovating and
monitoring
developments

DCC ENERGY VISION 2030

OUR PLAN TO DOUBLE PROFITS AND HALF THE CARBON

EBIT Bridge (FY22A-FY30), £m



Double EBITA target from base year of FY22

REFOCUSING OUR MOBILITY BUSINESS ON GROWTH IN FLEET SERVICES

LEVERAGING OUR OPERATIONAL EXCELLENCE IN RETAIL FORECOURTS AS A CASH ENGINE FOR THE TRANSITION

OPTIMISE

c.70% of retail network

- Safety remains investment priority on all sites
- Increase our unit margins as we have done for many years
- Maintain strong revenue streams on non-fuel assets

ENHANCE

c.20% of retail network

- Maintain/grow convenience partnerships
- Expand non-fuel revenue streams
- Increase elective biofuel offers on network (HVO and E85)

EVOLVE

c.10% of retail network

- Highly selective testing of new mobility formats

FY22 Mobility EBIT

60%

FY30 Mobility EBIT

c. 50%

Scope 3

-4M+

FLEET SERVICES IS A GROWTH AREA WE HAVE A RIGHT TO WIN IN THROUGH 2030

Fleet Services is projected to be a \$70.9 bn market by 2030¹

EXISTING FLEET CAPABILITY



HGV & LGV expertise



Range of fleet payment solutions



Telematics and other fleet tools

FUTURE HIGHLY-DIGITAL FLEET CAPABILITY



Fleet transition prediction & analytics



Integrated fleet solutions platform for fleet manager

FY22 Mobility EBIT

40%

FY30 Mobility EBIT

c. 50%

Scope 3

n/a

Sources: (1) Mordor Intelligence, Global market size for fleet solutions to 2028. 2030 market size extrapolated using provided CAGR

DCC ENERGY IN SUMMARY: RECURRING REVENUE, CASH GENERATIVE & HIGH ROCE

Energy used by a varied customer base for:

- Heating/hot water
- Transport
- Industrial/agricultural processes
- Cooking

Services such as:

- Solar installations
- Solar and heat pump distribution
- CPPAs
- EV charging
- Fleet services
- Convenience retail

- Global business with significant market presence in 13 countries in Europe, Asia and the US
- Over 40 years industry experience - partner of choice for energy distribution
- Broadening the range of energies sold and working with partners to bring innovative solutions to customers
- Developing positions in biofuels, renewable electricity, solar & heat pumps – leveraging our sales and marketing capability and strong brands
- Aligning our energy operations and remuneration with long term goal to achieve net zero



ENERGY SOLUTIONS PATHWAYS

We have analysed how the energy transition might unfold for our commercial & industrial and domestic customers where we operate off the natural gas grid. We will shift our commercial & industrial customers from oil to biofuel or liquid gas, and install solar and/or combined heat and power solutions on-site for customers. Our domestic customers are moving away from fossil energy more slowly. Solar-as-a-service and drop in biofuel for existing boilers are new solutions for early adopters.

DOMESTIC

Customers move slowly in most geographies. They will mainly continue to use liquid gas or oil (kerosene) though we'll provide new solutions such as solar & heat pump or biofuel.

COMMERCIAL & INDUSTRIAL

Lower carbon energy such as liquid gas and energy efficiency solutions drive most emissions reduction. For early adopters, rooftop solar (to replace power from the grid) and biofuels become key parts of the energy mix.

2020s

ENERGY SOLUTIONS PATHWAYS

We have analysed how the energy transition might unfold for our commercial & industrial and domestic customers where we operate off the natural gas grid. We will shift our commercial & industrial customers from oil to biofuel or liquid gas, and install solar and/or combined heat and power solutions on-site for customers. Our domestic customers are moving away from fossil energy more slowly. Solar-as-a-service and drop-in biofuel for existing boilers are new solutions for early adopters.

DOMESTIC

Greater mass adoption of new heating solutions especially heat pumps, rooftop solar and biofuel. Solar-as-a-service develops as does more widespread domestic EV charging.

COMMERCIAL & INDUSTRIAL

Technologies that we piloted for early adapters in the 2020s will reach scale. Solar and energy efficiency solutions will be widespread. Biofuel will be plentiful as a replacement for oil-based fuels to drive decarbonisation.

2030s

ENERGY SOLUTIONS PATHWAYS

We have analysed how the energy transition might unfold for our commercial & industrial and domestic customers where we operate off the natural gas grid. We will shift our commercial & industrial customers from oil to biofuel or liquid gas, and install solar and/or combined heat and power solutions on-site for customers. Our domestic customers are moving away from fossil energy more slowly. Solar-as-a-service and drop in biofuel for existing boilers are new solutions for early adopters.

DOMESTIC

On-site power solutions are likely to include self-generation, battery storage solutions and scaled bidirectional EV charging capabilities in homes. Advanced biofuels such as e-fuels or hydrogen might be used for complex heating solutions.

2040s COMMERCIAL & INDUSTRIAL

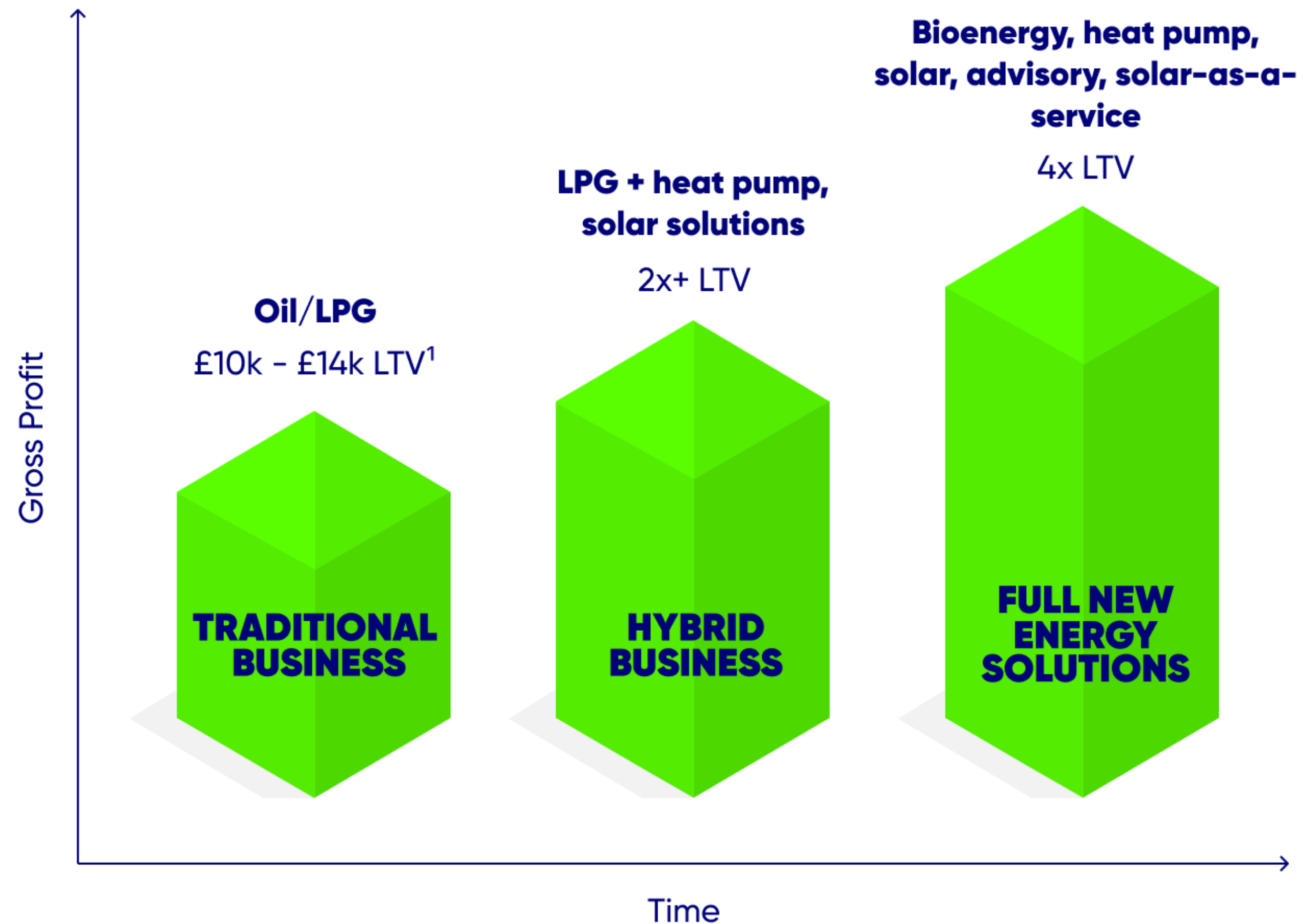
As we approach 2050, we will have achieved most of the possible reduction in carbon emissions. Technologies such as hydrogen and ammonia will reach commercial scale allowing for the final push to net zero.

MULTI-ENERGY SOLUTIONS FOR COMMERCIAL & INDUSTRIAL CUSTOMERS

We will grow our lifetime value (LTV) through transition. Our commercial & industrial customer relationships average 10-20 years in duration. We want to become the "best customer company" in energy with inclusive and independent solutions.



UK HOSPITALITY CUSTOMER EXAMPLE



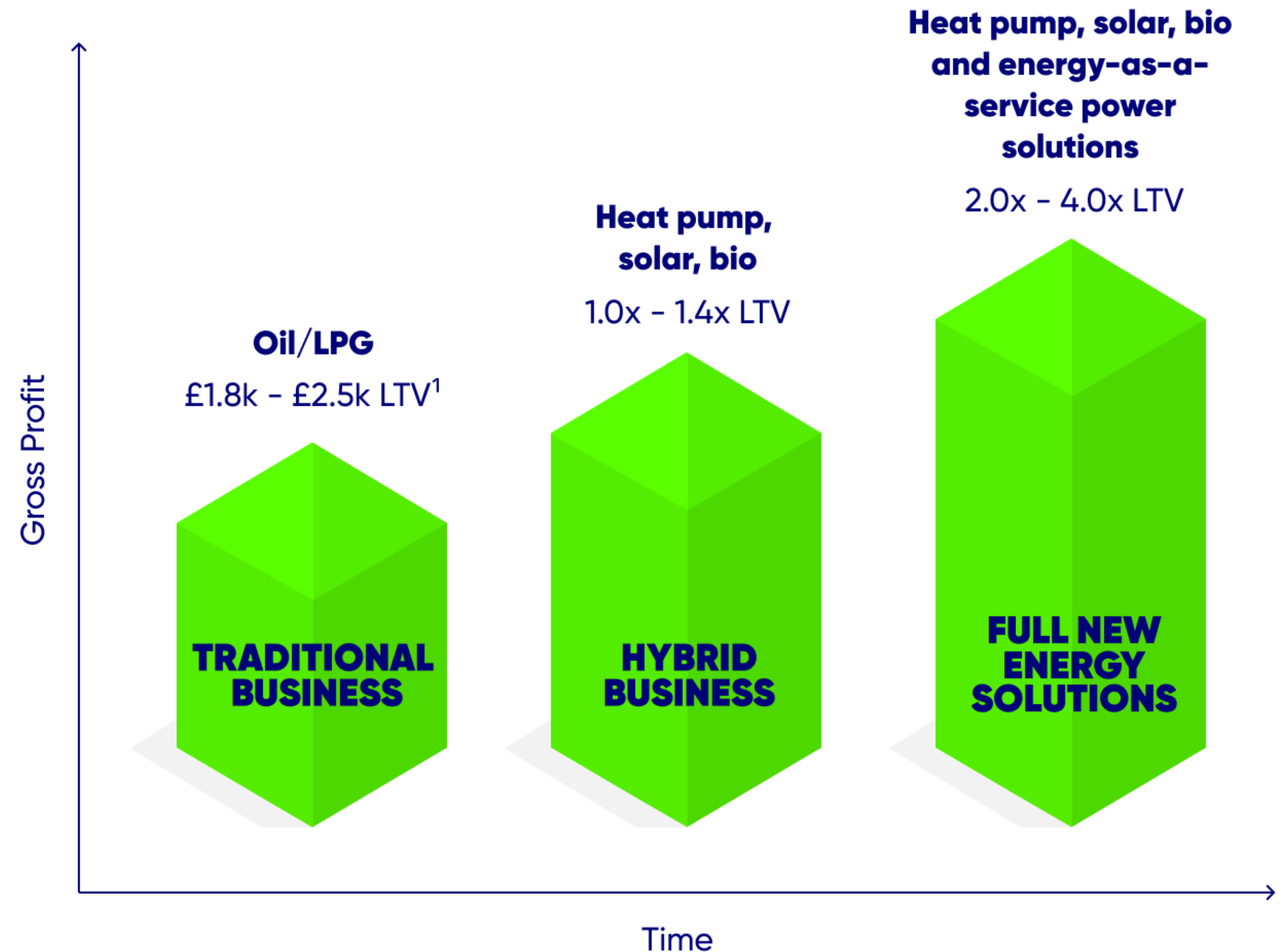
¹ Assumed LTV = 7 years

MULTI-ENERGY SOLUTIONS FOR DOMESTIC CUSTOMERS

We will grow our lifetime value (LTV) through transition. We will make at least as much as we do today, as customers move to a hybrid (fossil plus electrification) or full electrification solution for their heating needs. We have long-standing customer relationships of 7-10 years on average with our domestic customers. We have strong local brands in market and we want to be the "best customer company" in energy.



UK DOMESTIC CUSTOMER EXAMPLE



¹ Assumed LTV = 7 years

MOBILITY PATHWAYS

Our analysis of how the mobility transition might unfold: electric vehicle (EV) charging and other services will grow at forecourts while fleets shift to biofuel.

2020s

A focus on premium destination energy hubs with mix of blended bio and fossil fuel pumps, alongside growing EV charging and shared convenience. We are growing our fleet services, while experimenting in bioCNG sites for trucks.

MOBILITY PATHWAYS

Our analysis of how the mobility transition might unfold: electric vehicle (EV) charging and other services will grow at forecourts while fleets shift to biofuel.

2030s

High-value reliable charging destinations with high percentage biofuel offerings. For truck services biofuel penetration will drive emissions reduction at scale. Secure parking, convenience and payment services drive additional revenue growth. Some trucks may become electric or run on hydrogen.

MOBILITY PATHWAYS

Our analysis of how the mobility transition might unfold: electric vehicle (EV) charging and other services will grow at forecourts while fleets shift to biofuel.

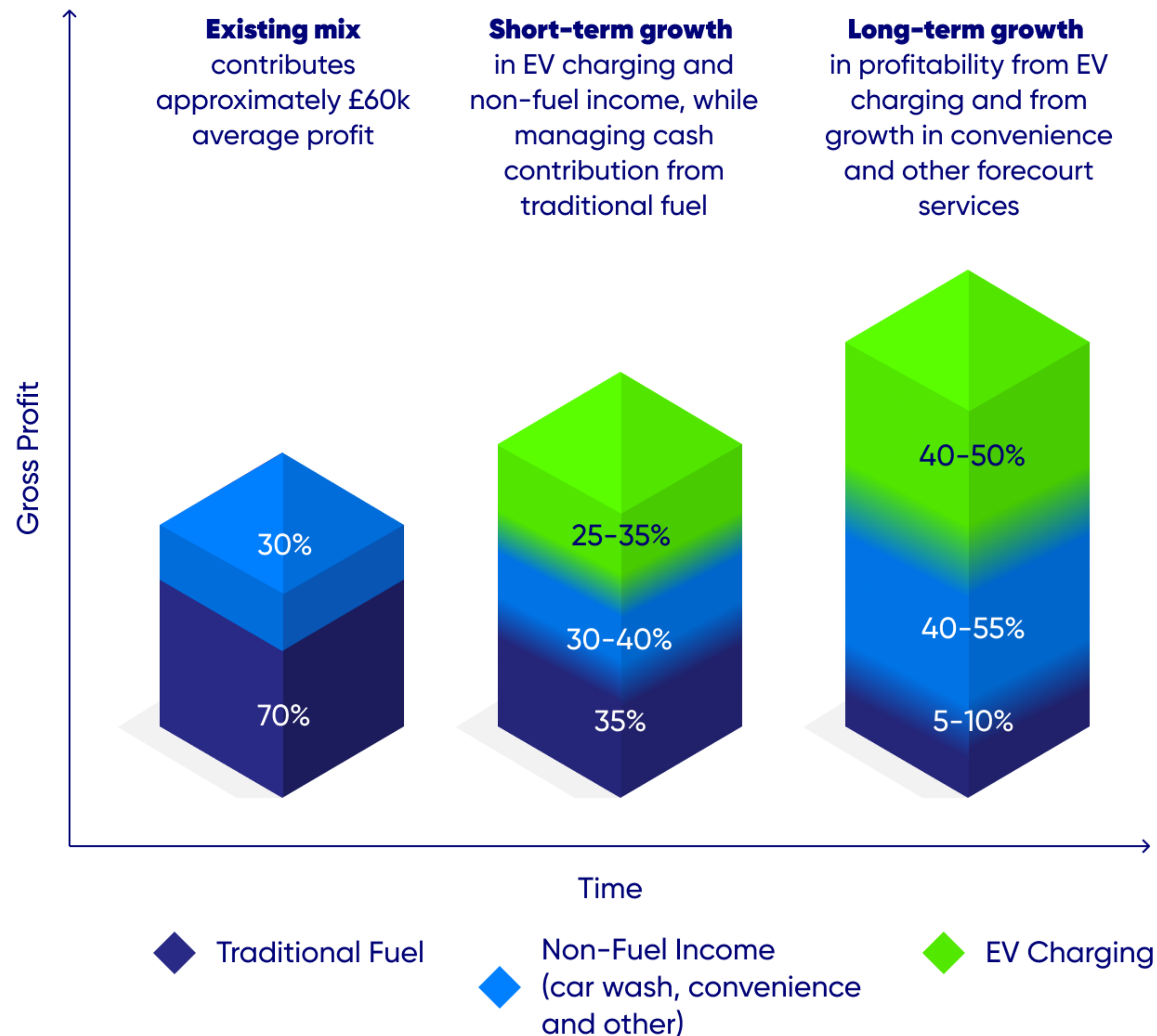
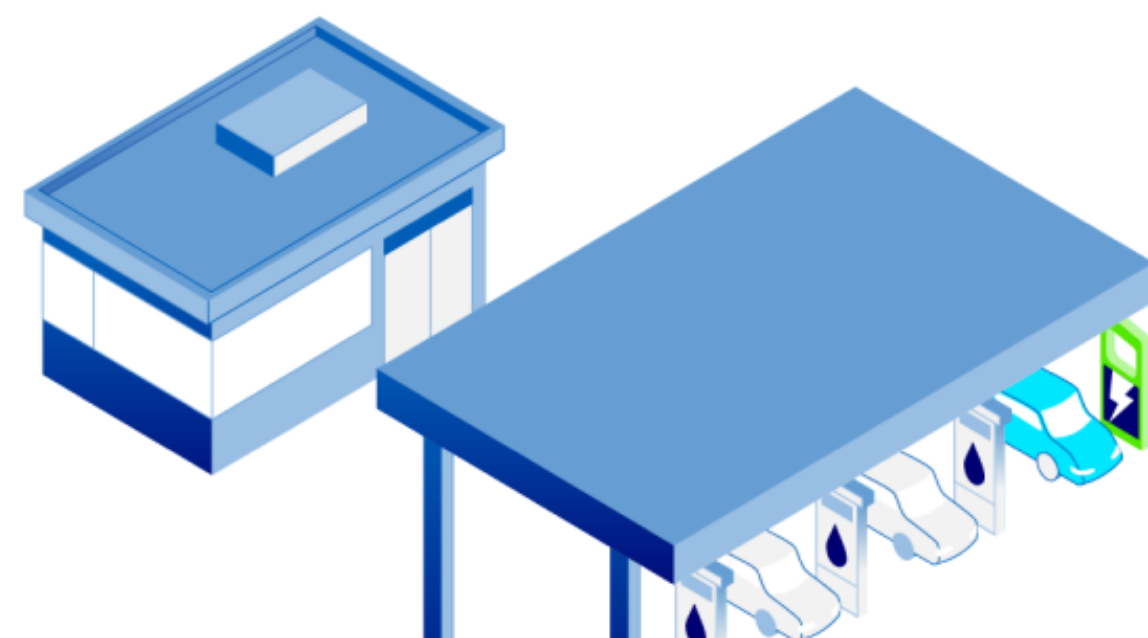
2040s

New technologies to scale across the truck fleet after a decade of innovation and commercialisation of alternative fuel types - hydrogen, biofuels or electric trucks.



ECONOMICS OF THE FORECOURT OF THE FUTURE

We'll grow our lifetime value, introducing EV charging and convenience on approximately one third of our network, where returns are high. We will focus on maximising cash from our other sites.



OPERATIONAL EXCELLENCE IN FLEET SERVICES

We'll add new services while building on strengths in biofuel supply, well-located truck fuelling sites and digital services for fleet customers

- Fleet Management Services
- Digital model for HGV parking
- Truckstops
- Biofuel pumps (HVO)
- Payment solutions
- Pilots for electric trucks and hydrogen





DCC

HEALTHCARE

THE WORLD NEEDS LIFELONG HEALTH

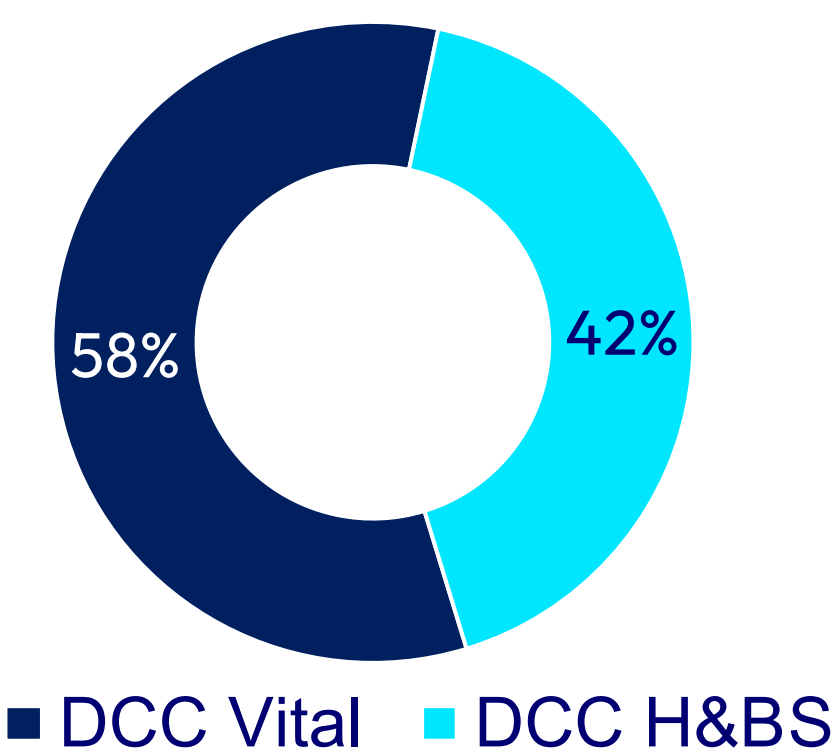
DCC HEALTHCARE

Employees
3,300

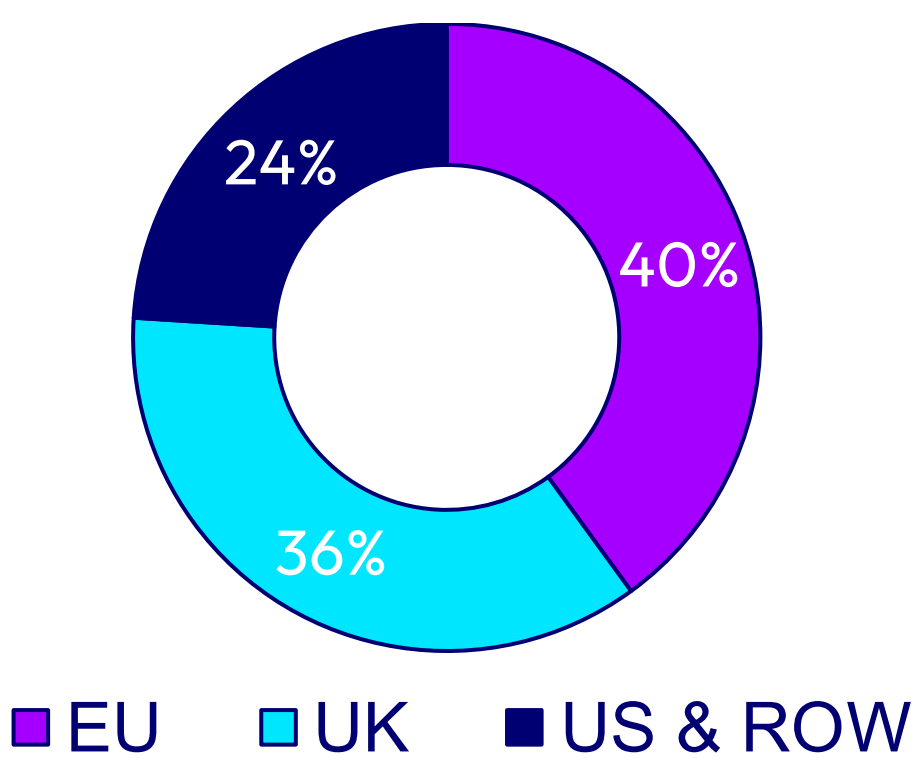
Revenue	Operating profit	ROCE
£859.4m	£88.1m	10.2%

DCC Healthcare provides products and services which enable people to lead healthier lives, throughout their lives

Revenue by business



Revenue by geography



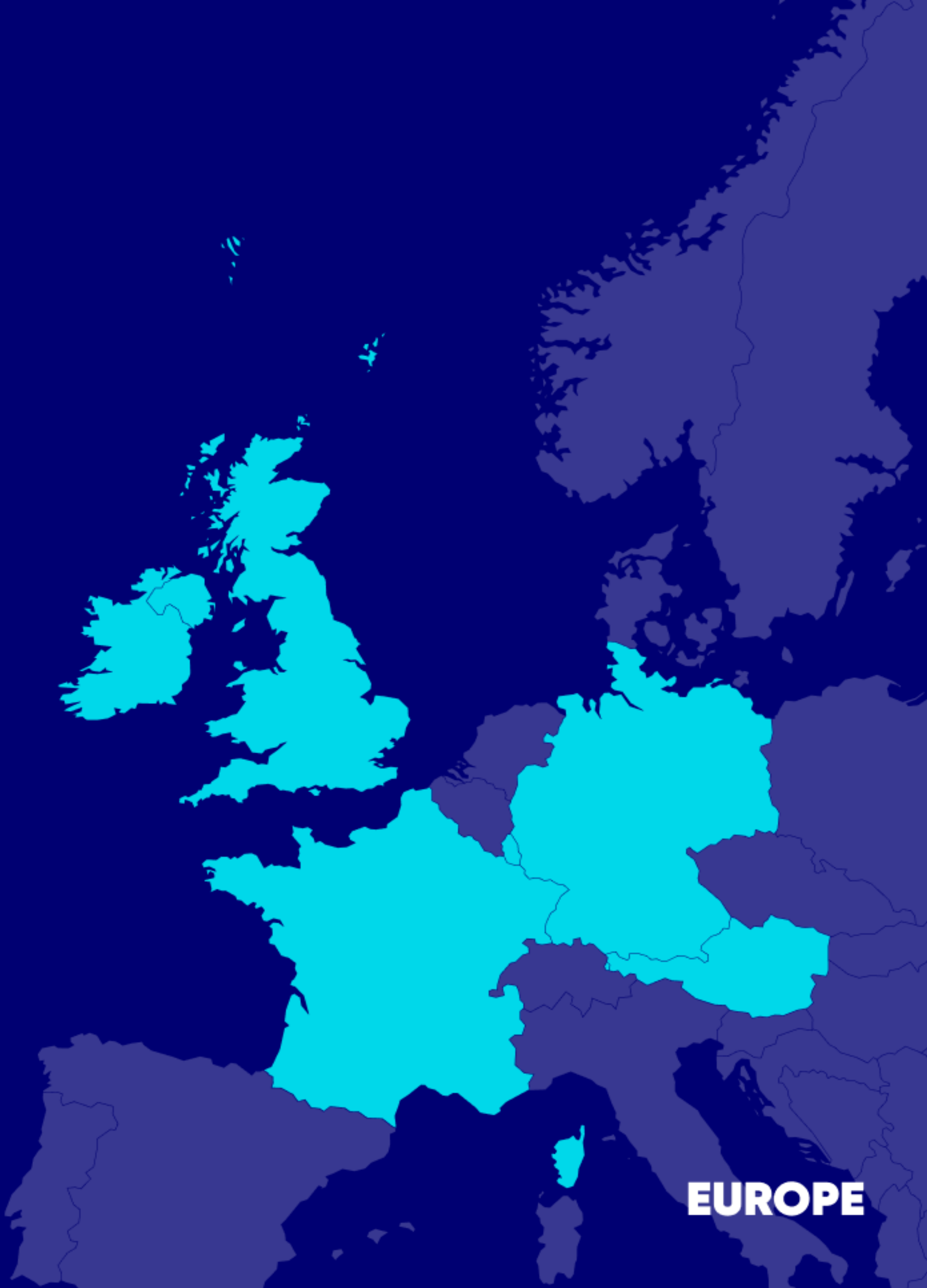
WHERE WE OPERATE

DCC HEALTHCARE

Principal Operating Locations

Each of DCC Healthcare’s growth platforms has a strong and expanding international footprint:

Britain	USA	EUROPE
No. 1 • Supplier to GPs • In health and beauty contract manufacturing	• Two contract manufacturing facilities in Minnesota and Florida	• Scale European platform in medical devices • Leading primary care supplier in Germany & Switzerland
Consumer Health	EUROPE	REST OF WORLD
	Five facilities in Britain	Two facilities in Minnesota and Florida
Patient Health	Ireland, Britain, Germany, France, Switzerland, Czechia	Brazil



THE WORLD NEEDS LIFELONG HEALTH

OUR VISION

TO ENABLE PEOPLE TO LEAD HEALTHIER LIVES,
THROUGHOUT THEIR LIVES

DCC VITAL

Patient Health

We supply healthcare providers with high-quality medical and diagnostic products for use in hospital and primary care settings.

DCC HEALTH & BEAUTY SOLUTIONS

Consumer Health

We develop and manufacture nutritional supplements and beauty products for brand owners in a growing health and beauty market.

We are addressing growth markets underpinned by strong macro factors

- Healthcare is a c.5% organic growth market
- We've outperformed – CAGR of 7% in organic profit over last 10 years

THE WORLD NEEDS LIFELONG HEALTH

WE'RE SET FOR 5%+ GROWTH: WE'VE INVESTED IN HEALTHCARE AND H&B MARKET HAS NOW BOTTOMED

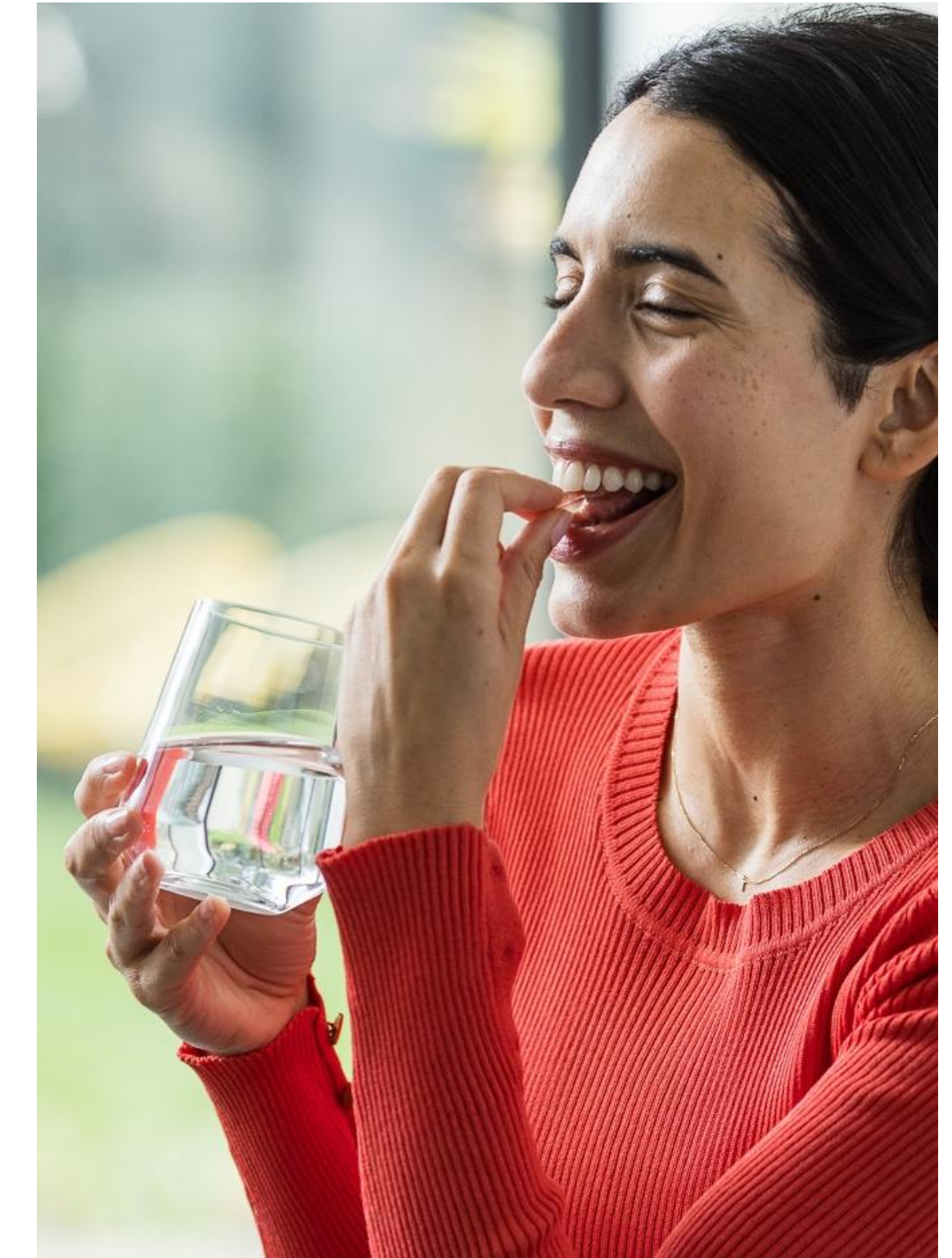
INTERNATIONAL GROWTH PLATFORMS

- ▶ Leader in medical devices in Europe
- ▶ Leader in primary care supplies in Europe
- ▶ Leading nutritional products CDMO US and Europe



STRATEGIC PROGRESS

- ▶ Enhanced our leadership and sales teams to drive top-line growth
- ▶ Strengthened our medical devices market reach and product pipeline to increase sales – especially in gastro-enterology in UK
- ▶ Invested in technology in primary care including AI and digital sales & marketing – to drive scale in Europe
- ▶ Invested in our H&BS facilities to enhance our capability in high-growth gummies and stick packs
- ▶ Consolidated US nutritional manufacturing facilities



DCC HEALTHCARE: DCC VITAL – PATIENT HEALTH

WHAT WE DO

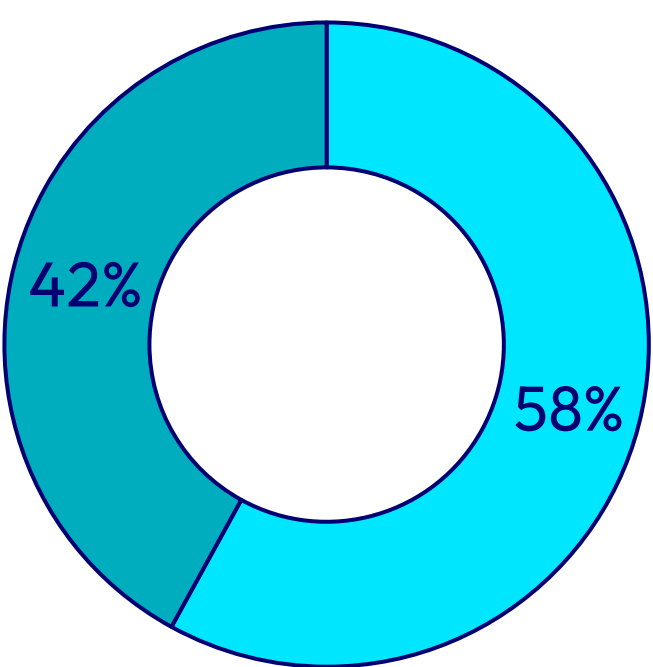
- Leading European business in the manufacturing, sales, marketing and distribution of medical products to healthcare providers
 - Medical devices
 - Primary care supplies and services
- Broad product portfolio
 - Own- and third-party brands
 - Single use devices and consumables
- Extensive channel coverage
- Strong NPD and regulatory capability
- Excellent IT and operational infrastructure

Revenue
c.£500m

Employees
c.1,500

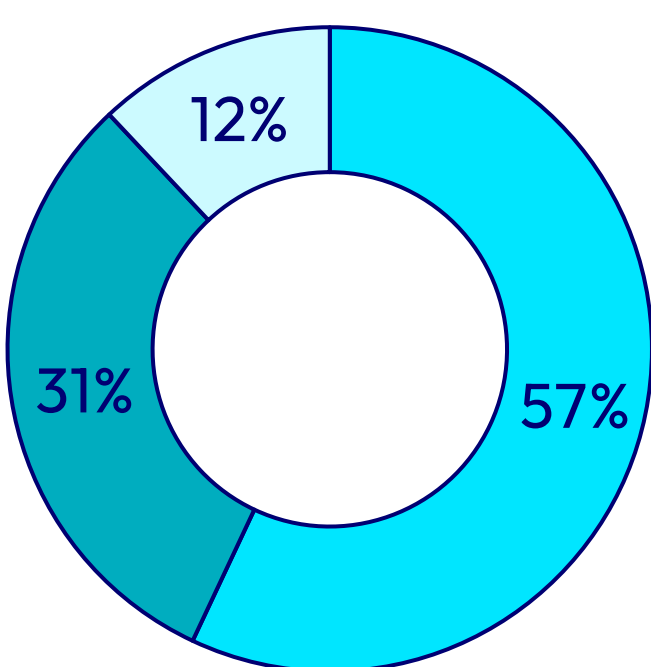
FY24 Gross profit by:

Business Unit



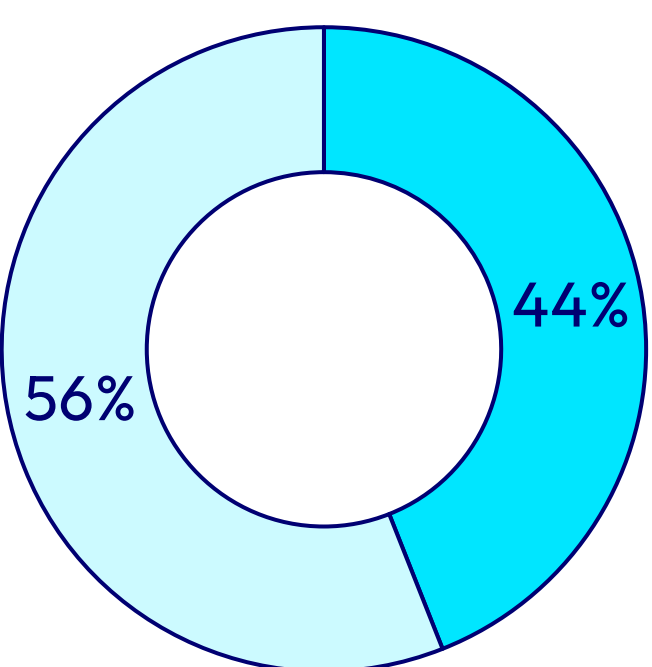
■ Medical Devices
■ Primary Care

Channel



■ Hospitals
■ Primary Care
□ Life Sciences & Distributors

Brand



■ Own Brand
□ Third Party

DCC VITAL – PATIENT HEALTH OWN- & THIRD-PARTY PRODUCTS

Own Brands



Exclusive Partners



DCC VITAL – PATIENT HEALTH
WE HAVE THE PLATFORMS TO GROW FOR YEARS TO COME

STRATEGY – BUILD A SUBSTANTIAL INTERNATIONAL MEDICAL PRODUCTS BUSINESS

Key Growth Platforms

- Medical Devices – mid-tech, single use medical devices for minimally invasive diagnostic and surgical procedures
- Primary Care – supply of products and services to primary care providers

Key Growth Drivers

- Expand product range through innovation & acquisition
- Grow international presence organically and by acquisition
- Invest in sector leading Primary Care technology platform (ERP, digital sales, AI)

DCC HEALTHCARE: HEALTH & BEAUTY SOLUTIONS – CONSUMER HEALTH

WHAT WE DO

We build long term partnerships with international health & beauty brand owners, providing specialist services including NPD, formulation, manufacturing and packaging in Europe and the US

- Seven high quality facilities producing tablets, capsules, soft gels, powders, creams, liquids, gummies, effervescent
- Packaging formats: pots, blisters, sachets, stick packs, tubes, bottles, pumps, sprays

Our Services

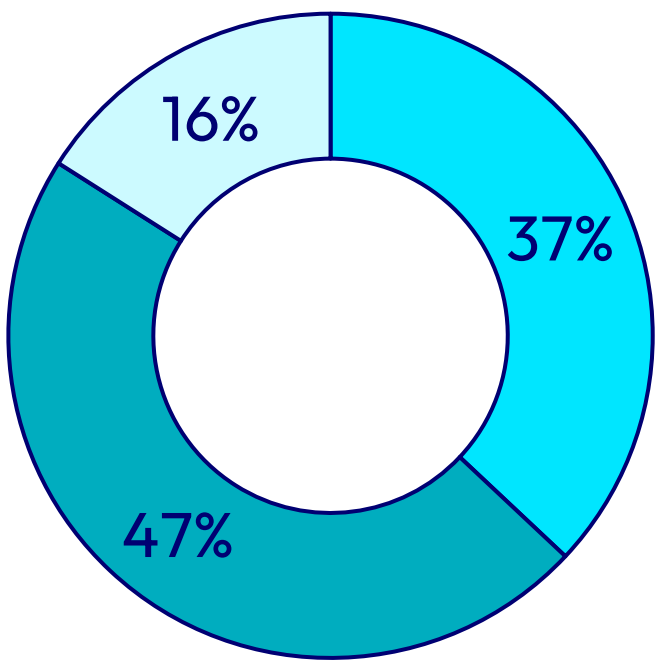
- Product development
- Contract manufacturing
- Packing of health & beauty products

Our Customers

- Health & beauty brand owners
- Specialist health & beauty retailers
- Direct sales/mail order companies

Revenue
c.£360m

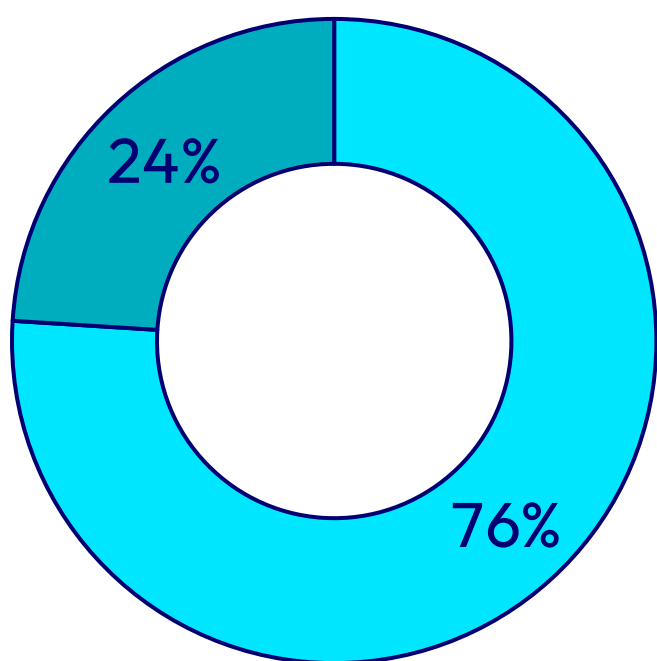
Sales by destination



- UK
- US
- EU and RoW

Employees
c.1,800

Revenue by business



- Nutrition
- Beauty

DCC HEALTH & BEAUTY SOLUTIONS – CONSUMER HEALTH

A SELECTION OF BRANDS WE SUPPORT



æ arbonne®

EVE LOM



ORIFLAME
SWEDEN

HALEON

ESTÉE LAUDER



DCC HEALTH & BEAUTY SOLUTIONS – CONSUMER HEALTH
WE HAVE THE PLATFORMS TO GROW FOR YEARS TO COME

STRATEGY – BUILD A SUBSTANTIAL INTERNATIONAL CDMO FOCUSED
ON PROVIDING SERVICES TO HEALTH & BEAUTY BRAND OWNERS

Key Growth Platform

- Contract manufacturing of health supplements

Growth Drivers

- Innovation-led new business development
- Build long term partnership relationships based on technical and service excellence
- Invest to expand our manufacturing footprint & form factor offering – organically and by acquisition

SUSTAINABILITY INITIATIVES ACROSS DCC HEALTHCARE

DCC Health & Beauty Solutions

We work with the Marine Stewardship Council, the Soil Association and Friends of the Sea to ensure the use of sustainable raw materials in our processes.

Our manufacturing businesses have eliminated all Scope 2 emissions, including switching to renewable sources of electricity.

Roll out of solar panels; substantial projects underway in Amerilab and Thompson & Capper. EuroCaps self-generates c. 30% of its electricity needs through wind and solar.



DCC Vital

Our UK primary care facility warehouse reconfiguration supported a reduction in its carbon footprint by reducing paper and packaging (c. 60% like-for-like reduction achieved).

The **NHS requires** all suppliers to submit a carbon reduction plan when tendering for business from April 2024 as well as reporting on supply chain integrity and social value.

DCC Vital is well placed to meet the increased reporting demands given the business's strong compliance controls.

Williams recycled 53 tonnes of cardboard and 30 tonnes of plastic through its “zero to landfill policy” and introduced Wool Cool for its packaging of cold chain pharma products.



DCC

TECHNOLOGY

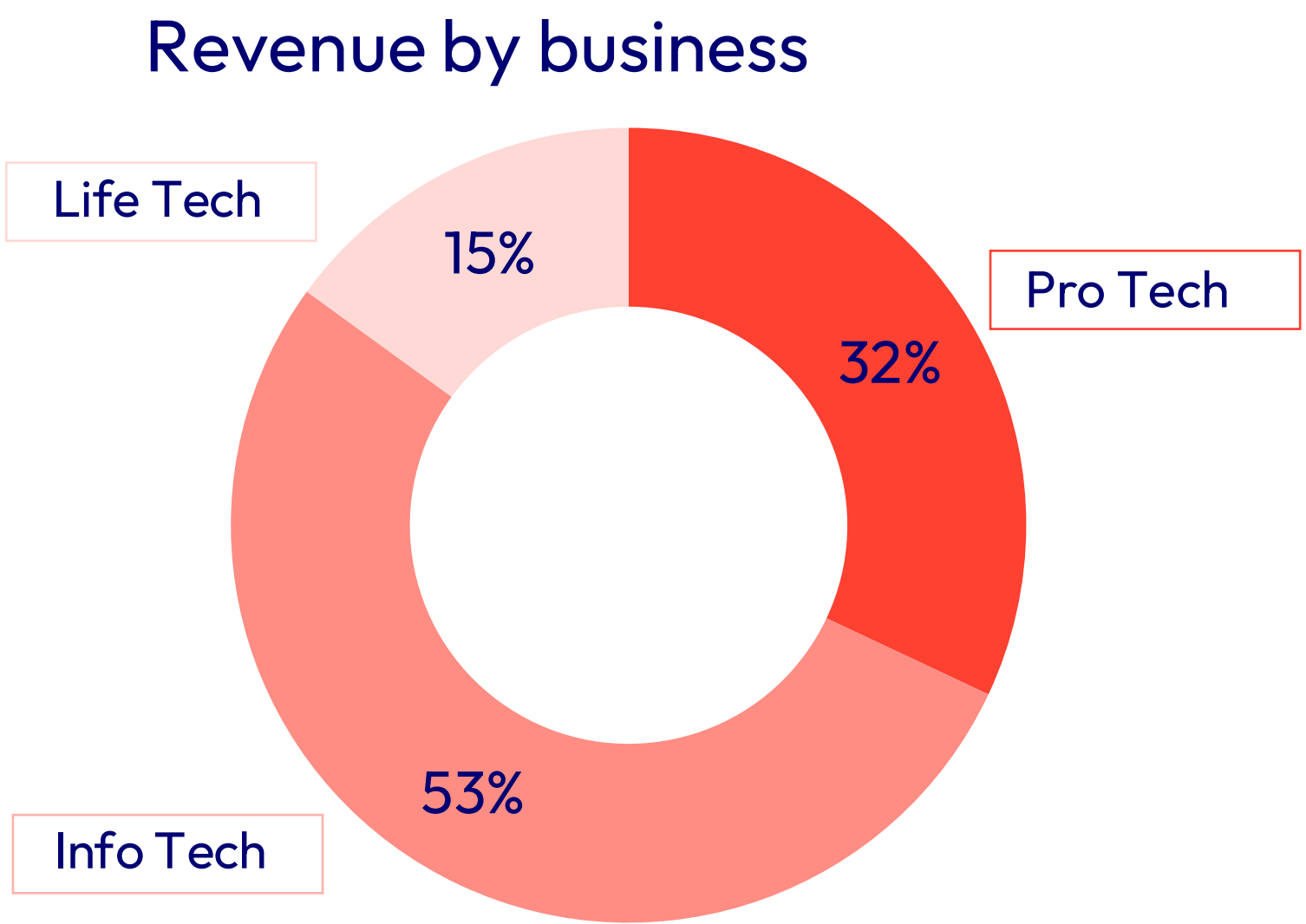
THE WORLD NEEDS PROGRESS MAKERS

DCC TECHNOLOGY – THE WORLD NEEDS PROGRESS MAKERS

DCC Technology operates in 18 countries, across Pro, Info and Life Tech



Revenue	Operating profit	ROCE	Employees
£4,774m	£91.7m	7.6%	4,800



We are progress makers. Whatever the industry. Whatever the challenge. We make technology provide the solution. The whole solution.

Acting as an enabler between global technology brands and the people and businesses who use their products, we create solutions that save time, enhance experiences and improve lifestyles.

WHERE WE OPERATE

DCC TECHNOLOGY

Principal Operating Locations

DCC Technology operates globally through three platforms, each with its own geographical focus.

USA & CANADA

No. 1

specialised Pro AV distributor in North America and globally

UK & IRELAND

No. 2

distributor of technology products

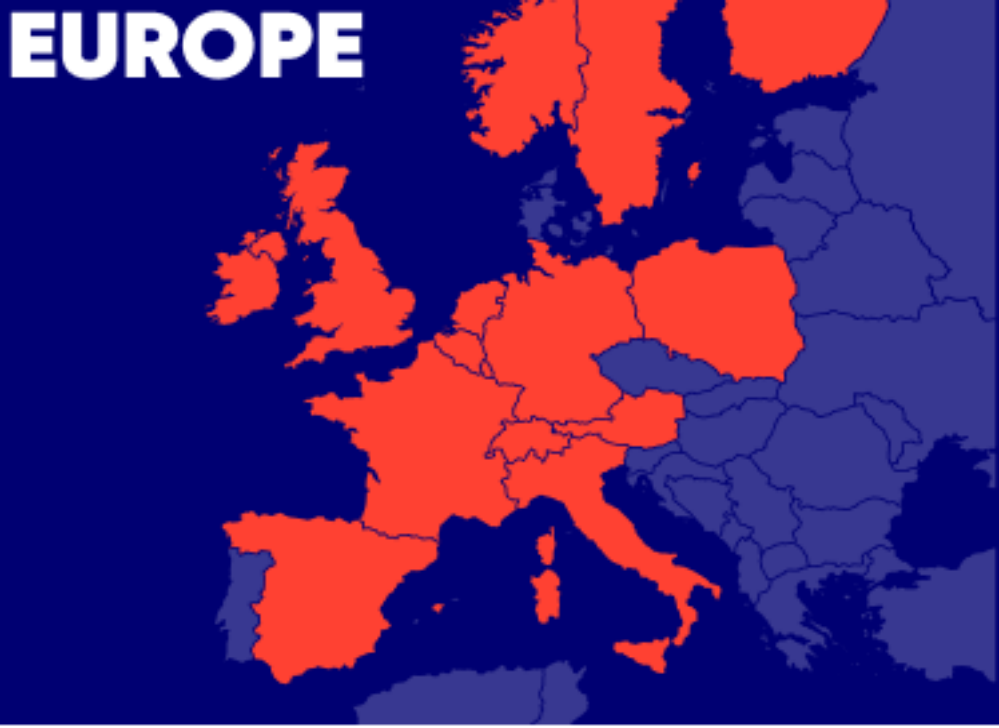
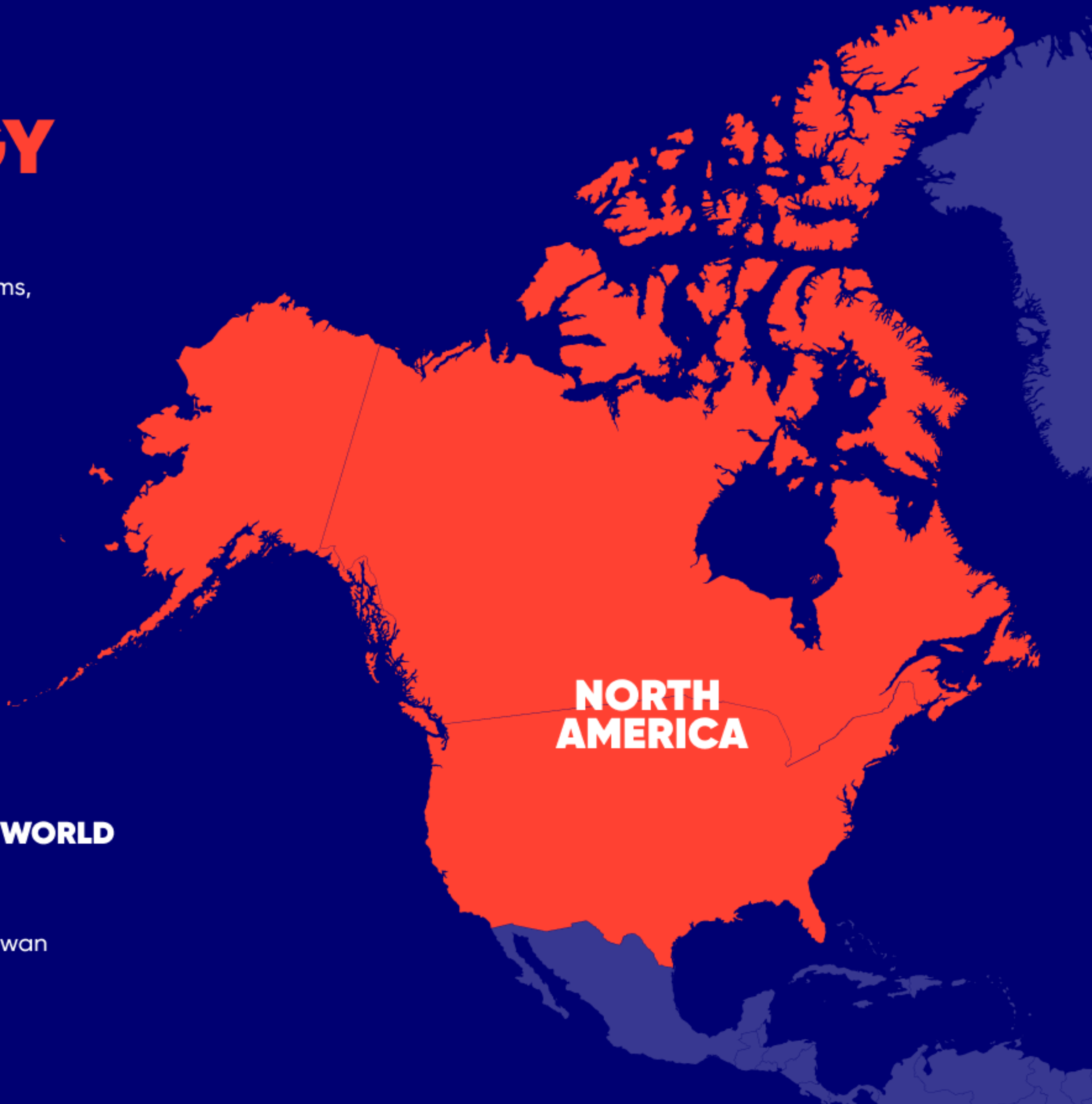
EUROPE

UK
Ireland
France
Belgium
Netherlands
Sweden
Poland
Austria
Norway
Germany

Spain
Italy
Switzerland
Finland

REST OF WORLD

USA
Canada
China & Taiwan
UAE



THE WORLD NEEDS PROGRESS MAKERS

OUR VISION: A PROGRESSIVE TECHNOLOGICALLY-ENHANCED WORLD

PRO TECH

WE MAKE ENHANCED EXPERIENCES HAPPEN

- Mid-high gross margins
- Mid-sized specialised total addressable mkt.
- Solution orientated categories & channels

**#1 GLOBAL
AV SPECIALIST DISTRIBUTOR
BY REVENUE**

INFO TECH

WE MAKE FASTER CONNECTIONS HAPPEN

- Low-mid gross margins
- Large total addressable market
- Generalist categories

**#6 WESTERN EUROPEAN
INFO TECH/BROADLINE DISTR.
BY REVENUE¹**

LIFE TECH

WE MAKE HIGH-QUALITY LIFESTYLES HAPPEN

- High gross margins
- Niche market
- Specialised defensible categories & channels

**#1 NORTH AMERICAN
LIFE TECH DISTRIBUTOR
BY REVENUE²**

¹ CONTEXT distribution revenue tracker Q1 2024 including UK, IE, FR, ES, DE, NO, SE

² Lifestyle markets include appliances and musical instruments in North America

THE WORLD NEEDS PROGRESS MAKERS

WE'RE BUILDING THE BASE FOR THE LONG-TERM AS 3-5% TECHNOLOGY MARKET GROWTH WILL RETURN

GROWTH AND DEVELOPMENT

PRO TECH AND LIFE TECH

- ▶ Focused on specialist, higher margin, high value-add platforms
- ▶ Strengthening scale and market share in Pro Tech: enhanced our position as #1 global specialist in AV, and #1 Pro Audio in North America
- ▶ Created one leadership team for North America to leverage the strength of our distribution platform and to deliver our commercial and operational excellence programme

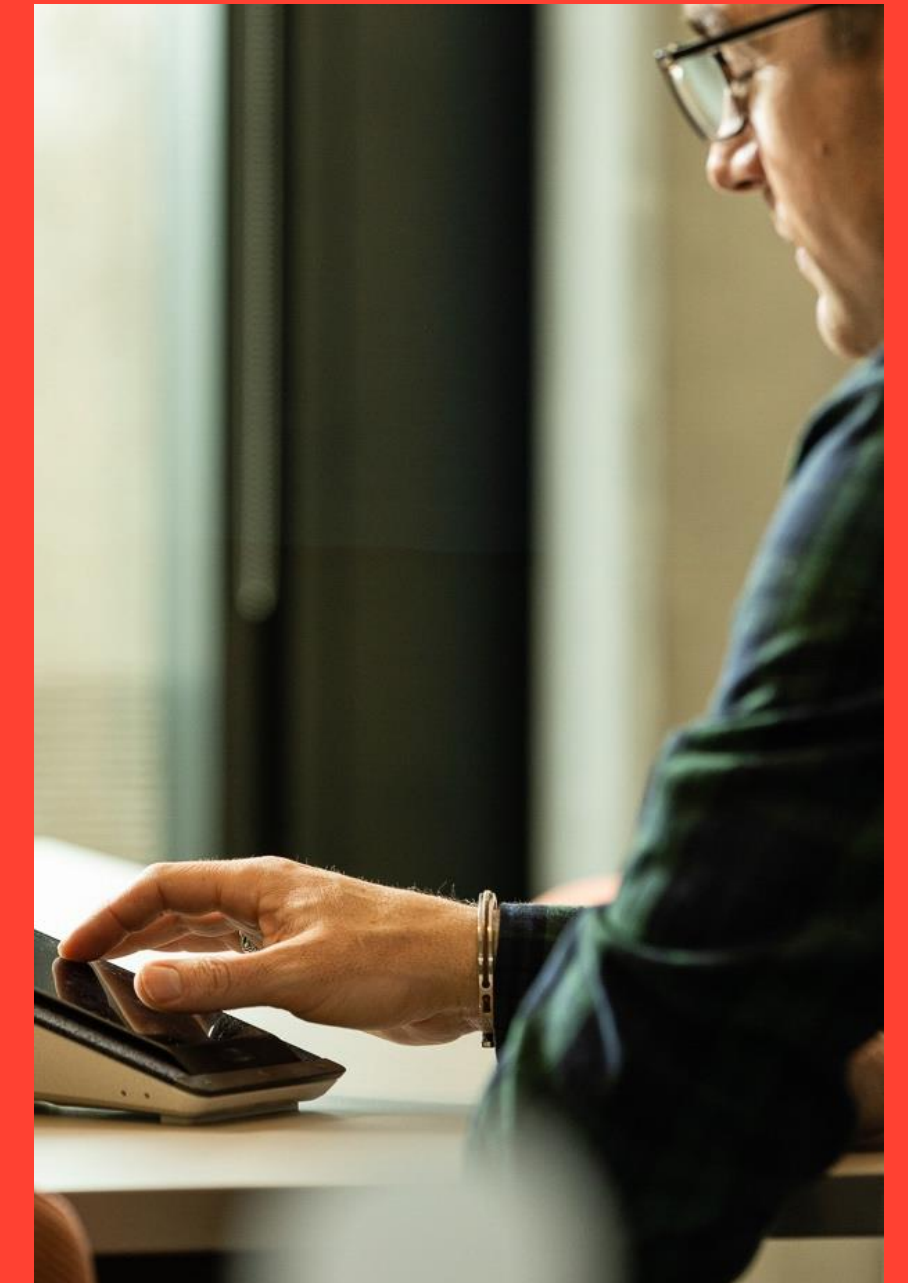


OPTIMISATION

INFO TECH

- ▶ Transformation plan in the UK delivering profit improvement in line with expectations
 - Reduced UK headcount by 10%
 - Consolidated our warehouses
 - Improved our procurement
- ▶ Consumer technology market remains weak (analysts see no H1 growth in European IT distribution market*), so we focus on margin improvement and cost control across Info Tech

* CONTEXT Quarterly Forecast - IT Distribution Sales Europe



OUR STRATEGY IN ACTION – PRO TECH VALUE ADD

EXERTIS JAM, A NORTH AMERICAN PRO TECH BUSINESS, DELIVERS END-TO-END SOLUTION FOR ALLEN & HEATH



- **Partnership:** project with key pro audio brand and premier mixing console manufacturer Allen & Heath
- **End-to-end:** Exertis Jam supported development of new CQ mixer range from early design stage
- **Consulting:** expert field knowledge & market analysis honed key design features pre-launch
- **Logistics:** identified correct North American channel partners and managed inventory forecasts
- **Digital:** created and drove marketing activities with 500k+ social media engagements & 25k video views
- **Results:** launch exceeded sales and unit targets driving a double-digit brand sales increase in FY24
- **Value-added:** Exertis Jam's position as a complete go-to-market partner, combining logistic and channel expertise with digital capabilities

SUSTAINABILITY ACROSS DCC TECHNOLOGY

CREATING BUSINESS IN A WAY THAT ACTIVELY BENEFITS OUR PEOPLE AND COMMUNITIES WITHOUT HARMING OUR ENVIRONMENT

HEALTH & SAFETY

- Successful deployment of new Health & Safety management and reporting system
- Appointment of new divisional Director of Health & Safety – FY25

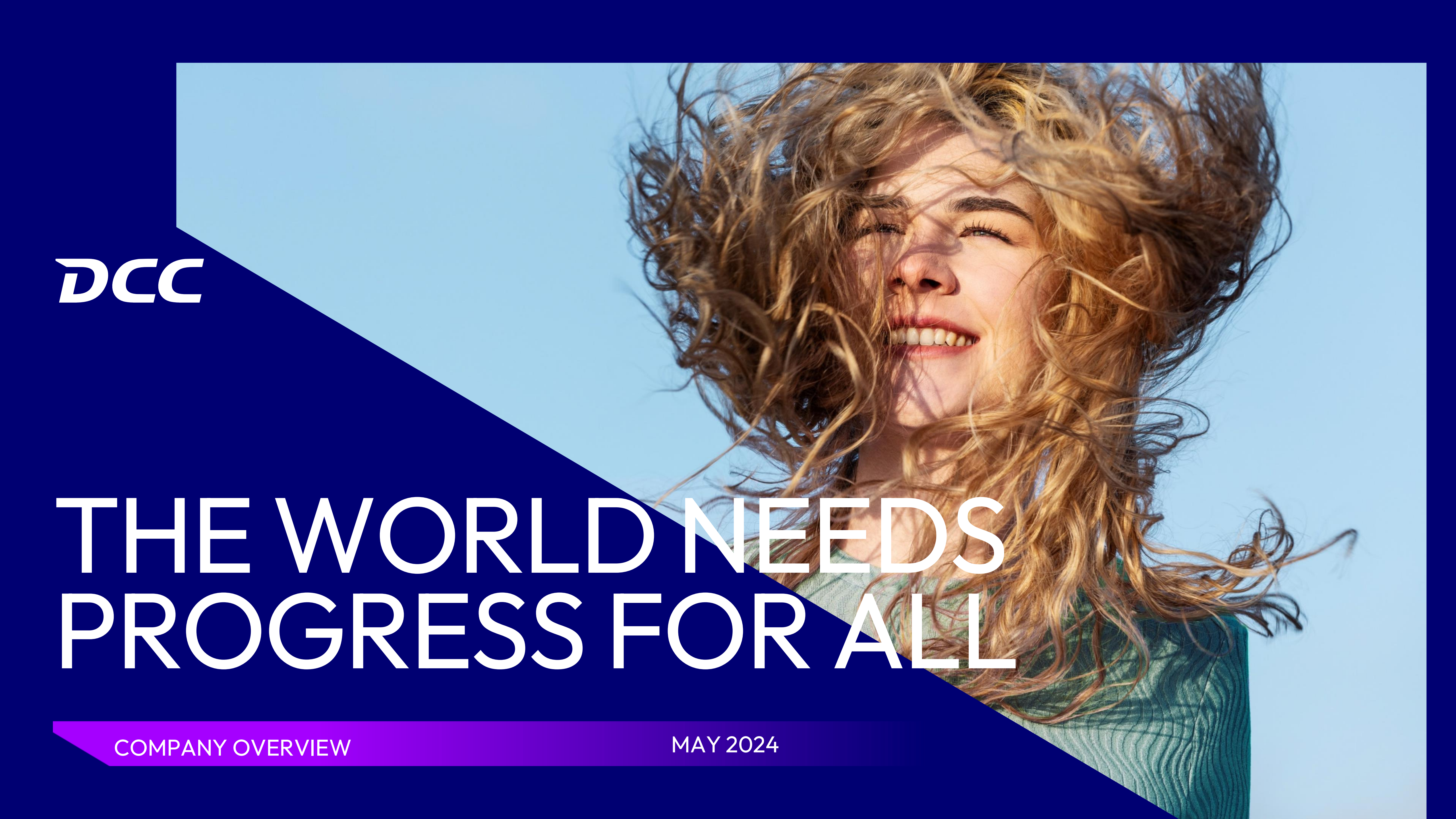


CARBON

- 12% YoY reduction in Scope 1 emissions*
- Elimination of Scope 2 emissions** from all material emitters
- 60% reduction in combined Scope 1 & Scope 2 emissions since FY19***



* Scope 1 emissions per GHG Protocol – emissions from direct use of fuels (mobile and stationary combustion)
** Scope 2 emissions per GHG Protocol – emissions from purchased electricity and heat/cooling sources
*** FY19 baseline emissions, adjusted for material acquisitions



DCC

THE WORLD NEEDS PROGRESS FOR ALL

COMPANY OVERVIEW

MAY 2024

SUSTAINABILITY IN DCC

WE ARE CLEAR ON THE QUESTIONS THAT ARE MOST RELEVANT TO THE SUSTAINABILITY OF OUR BUSINESS AND TO OUR STAKEHOLDERS.

OUR SUSTAINABILITY REPORTING FRAMEWORK IS STRUCTURED ACROSS FOUR PILLARS:



These pillars are aligned with our purpose, Group and divisional strategy, the UN Sustainable Development Goals. They reflect the importance we place on building long term partnerships with our stakeholders.

RECENT SUSTAINABILITY HIGHLIGHTS – MAKING MEANINGFUL CHANGES:

- Published sustainability reports for the last 4 years
- Preparations well underway for CSRD and EU taxonomy reporting for FY26
- Net zero target for Scope 3 for 2050; 50% reduction ambition by 2030
- Scope 3 emissions down 3% in FY24 & 5% in FY23; externally assured
- Scope 1 and 2 targets of 50% reduction by 2030; already down 46% from 2019 baseline
- Plan to reduce fossil profits of the Group to 25-30% by 2030; currently 48%.
- Chief Sustainability Officer on Group Leadership Team
- Remuneration linked to sustainability objectives

HIGHLY RANKED BY EXTERNAL RATING AGENCIES



In 2023 DCC retained its 'B' rating with CDP which reflects taking coordinated action on climate issues. This proves we have demonstrated both awareness of our impact on the environment and are taking appropriate actions to reduce the impact.



In 2023 DCC retained its MSCI “AAA” ESG rating for the fifth year in a row. Additionally, we achieved huge improvement in our MSCI implied temperature rise.



In 2023 Sustainalytics assessed DCC’s ESG risk as medium with a score of 20.0. DCC improved over 15 points in the last two years: from ‘high’ risk to ‘medium’ risk.

SUSTAINABILITY PROGRESS FOR THE YEAR ENDED 31 MARCH 2024

	2024	2023	% change	% change vs. 2019 baseline
Scope 1 & 2 (market based) carbon emissions (mtCO ₂ e, Group)	0.068	0.078	-13.6%	-45.6%
Customer Scope 3 carbon emissions (mtCO ₂ e, DCC Energy)	37.9	39.1	-3.1%	-8.7%
Renewable share of energy sold (Gigajoules (GJ))	6.7%	5.7%		